

# Investor Presentation August - October 2025



**Smith+Nephew**

# Forward looking statements and non-IFRS measures

This document may contain forward-looking statements that may or may not prove accurate. For example, statements regarding expected revenue growth and trading profit margins, market trends and our product pipeline are forward-looking statements. Phrases such as "aim", "plan", "intend", "anticipate", "well-placed", "believe", "estimate", "expect", "target", "consider" and similar expressions are generally intended to identify forward-looking statements. Forward-looking statements involve known and unknown risks, uncertainties and other important factors that could cause actual results to differ materially from what is expressed or implied by the statements. For Smith+Nephew, these factors include: economic and financial conditions in the markets we serve, especially those affecting healthcare providers, payers and customers; price levels for established and innovative medical devices; developments in medical technology; regulatory approvals, reimbursement decisions or other government actions; product defects or recalls or other problems with quality management systems or failure to comply with related regulations; litigation relating to patent or other claims; legal compliance risks and related investigative, remedial or enforcement actions; disruption to our supply chain or operations or those of our suppliers; competition for qualified personnel; strategic actions, including acquisitions and dispositions, our success in performing due diligence, valuing and integrating acquired businesses; disruption that may result from transactions or other changes we make in our business plans or organisation to adapt to market developments; relationships with healthcare professionals; reliance on information technology and cybersecurity; and numerous other matters that affect us or our markets, including those of a political, economic, business, competitive or reputational nature. Please refer to the documents that Smith+Nephew has filed with the U.S. Securities and Exchange Commission under the U.S. Securities Exchange Act of 1934, as amended, including Smith+Nephew's most recent annual report on Form 20-F, for a discussion of certain of these factors. Any forward-looking statement is based on information available to Smith+Nephew as of the date of the statement. All written or oral forward-looking statements attributable to Smith+Nephew are qualified by this caution. Smith+Nephew does not undertake any obligation to update or revise any forward-looking statement to reflect any change in circumstances or in Smith+Nephew's expectations. The terms 'Group' and 'Smith+Nephew' are used for convenience to refer to Smith & Nephew plc and its consolidated subsidiaries, unless the context requires otherwise.

Certain items included in 'trading results', such as trading profit, trading profit margin, trading attributable profit, tax rate on trading results (trading tax expressed as a percentage of trading profit before tax), Adjusted Earnings Per Ordinary Share (EPSA), trading cash flow, free cash flow, trading profit to trading cash conversion ratio, leverage ratio, and underlying revenue growth are non-IFRS financial measures. The non-IFRS financial measures in this announcement are explained and, where applicable, reconciled to the most directly comparable financial measure prepared in accordance with IFRS in our Second Quarter and Half Year 2025 Results announcement dated 5 August 2025.

◇ Trademark of Smith+Nephew. Certain marks registered in US Patent and Trademark Office.



**1856  
Smith+Nephew  
established**

**1856-1896**  
Thomas James Smith opened a chemist shop in Hull, UK and develops a new method for refining cod liver oil. In 1896 Horatio Smith entered a partnership with his uncle forming TJ Smith & Nephew



**1914**  
Days after the outbreak of WW1, we received an order to provide surgical and field dressing supplies to French army within 5 months



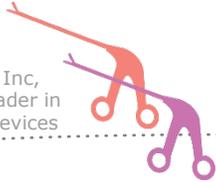
**During WW1, staff grew from 50 to 1,200**

From 50  
To 1200



**1928**  
We produced an experimental bandage Elastoplast™

**1995**  
Acquired Acufex Microsurgical Inc, making us a market leader in arthroscopic surgical devices



**1986**  
Key acquisitions of Richards Medical in Memphis, specialists in orthopaedic products and DYONICS, an arthroscopy specialists based in Andover



**1937**  
We developed a special low-temperature plaster for the Everest climbers on the 1953 expedition. It enabled them to send back camera films, sealed and airtight!

**1937**  
We were listed on the London stock exchange

**1995**  
We were listed on the New York Stock Exchange and in 2001 became a constituent member of the UK FTSE-100 index



**2001**  
Introduced OXINIUM®, a new material that improves performance and increases the service life of total joint replacement systems

**2011**  
PICO®, the first pocket-sized, single-use system, revolutionizes the negative pressure wound therapy market



**2013**  
JOURNEY® II BCS sets a new standard in knee implant performance, designed to empower patients



**2019**  
Expanding in technologies of the future, we acquired:

- Osiris Therapeutics
- Ceterix Orthopaedics
- Leaf Patient Monitoring System
- Brainlab Orthopaedic Joint Reconstruction Business

**2020**

Acquired Tusker Medical Inc. to expand even more our ENT medicine portfolio



**2020**  
Launched Real Intelligence and CORI® Surgical System; next generation handheld robotics platform



**2017**  
Acquired tissue regeneration developer Rotation Medical



**2015**

Acquired Blue Belt Technologies securing a leading position in orthopaedic robotics-assisted surgery



**2021**

Launched SMART TSF Circular Fixator; WEREWOLF® FASTSEAL® 6.0 and LEGION CONCELOC; FAST-FIX FLEX Meniscal Repair System; INTELLIO Connected Tower



**2024**

Acquired CartiHeal developer of novel technology for cartilage regeneration



**~17,500 employees over 100 Countries**

**Today**

We exist to restore people's bodies and their self-belief by using technologies to take the limits off living. We call this purpose "Life Unlimited"

# 100

**Smith+Nephew** is a portfolio medical technology business that has been trading for over 160 years, and operates in more than 100 countries

## FTSE 100

A constituent of the UK's FTSE 100, with ADRs traded on the New York Stock Exchange

## Shares

S+N has a progressive dividend policy, and has paid a dividend every year since 1937

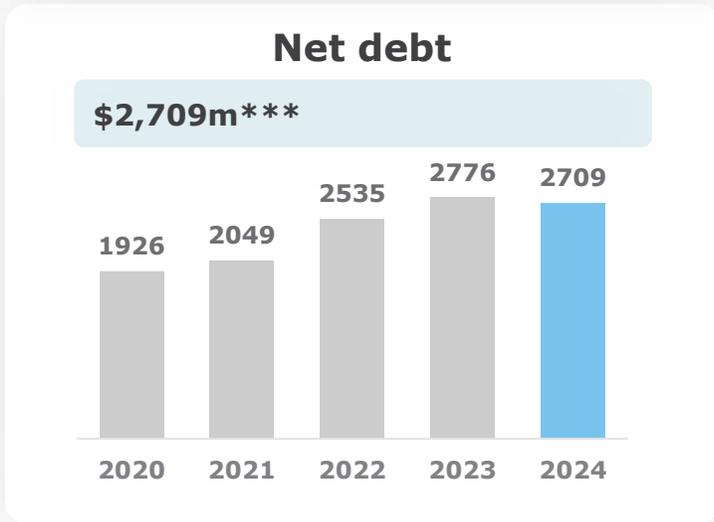
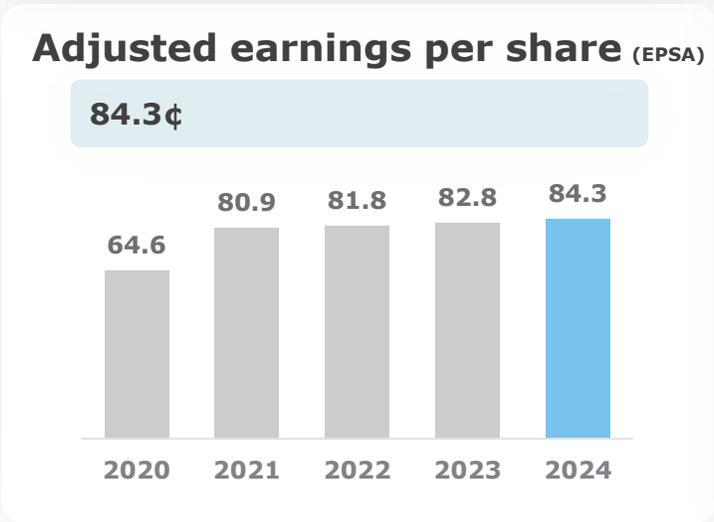
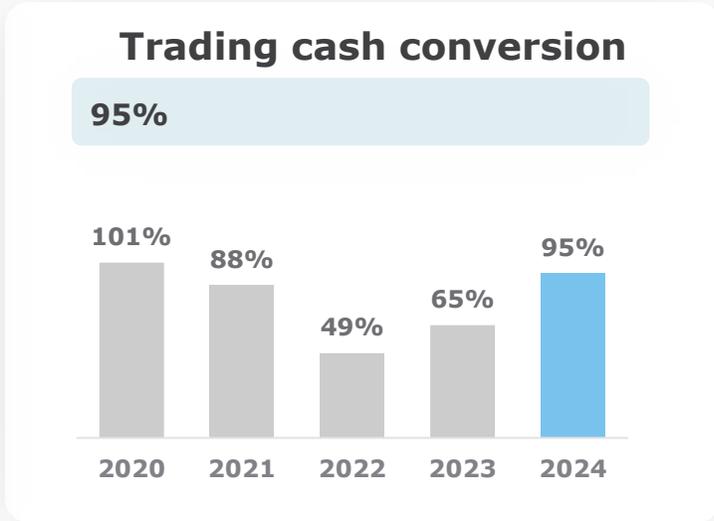
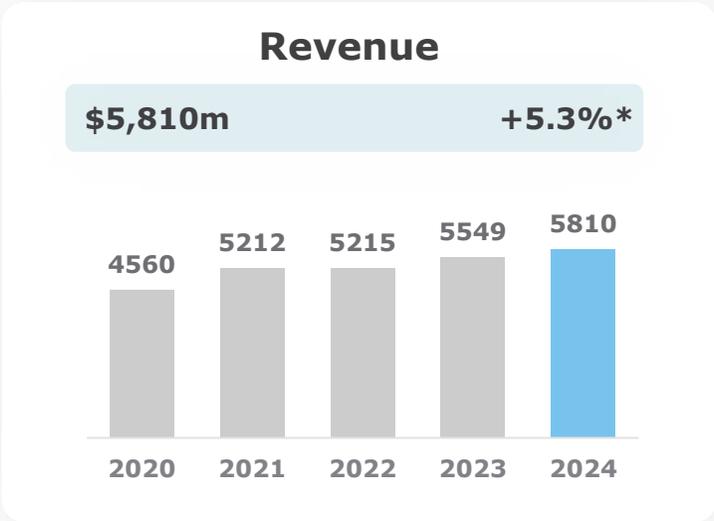
## \$5.8bn

Annual sales in 2024 were \$5.8 billion

## ~17,500

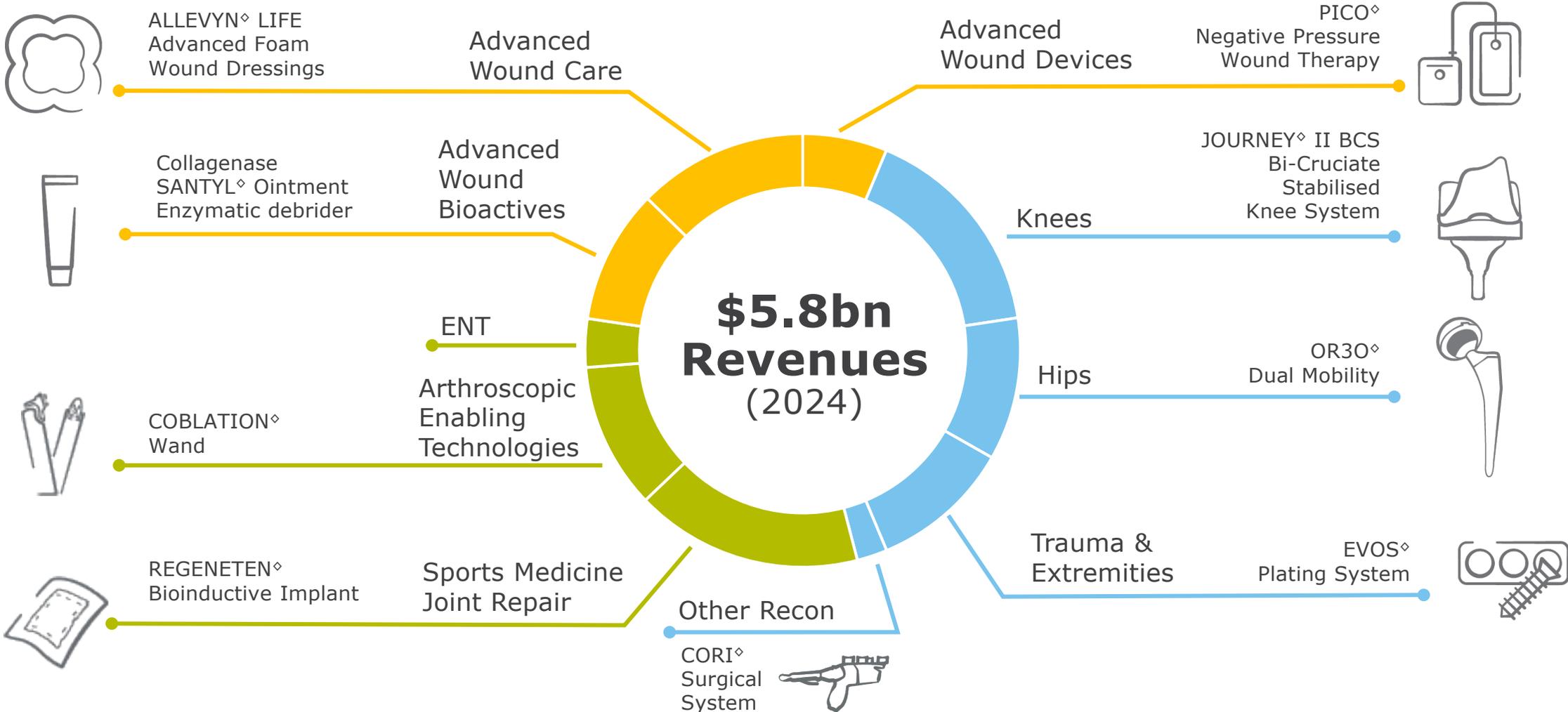
We have around 17,500 employees globally

# Our performance



\* Underlying growth percentage after adjusting for the effect of currency translation, acquisitions and disposals.  
 \*\* Proposed dividend of 37.5¢  
 \*\*\* Net debt includes lease liabilities.

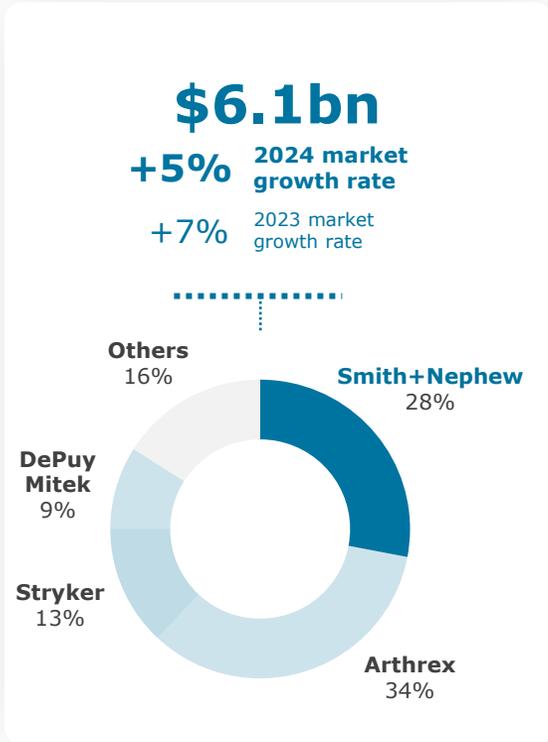
# A portfolio medical technology business



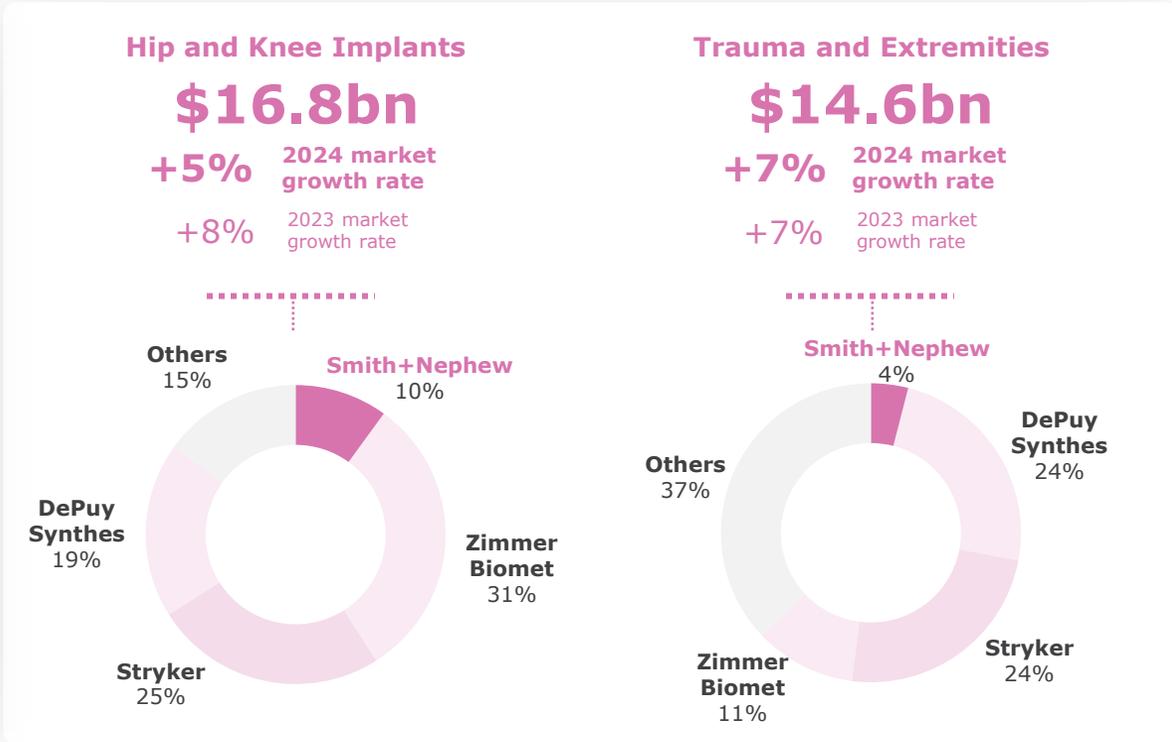
# Leading positions in attractive markets



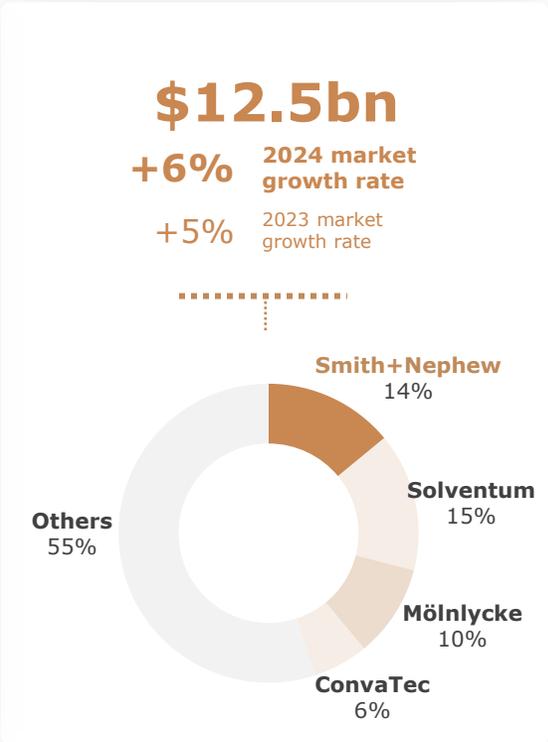
## Sports Medicine



## Orthopaedics



## Advanced Wound Management



**~4% Weighted Average Market Growth Rate**  
based on pre-COVID 2017-19 growth

All market sizes and shares are 2024 estimates. These are generated by Smith+Nephew, based on publicly available sources and internal analysis, and represent an indication of market shares and sizes.

# Solid long-term demand drivers intact



**Prevalence**  
Growth in lifestyle related health conditions



**Lifestyle**  
Higher levels of physical activity later in life



**Demographics**  
More patients from better life expectancy



**Emerging markets**  
Economic development driving healthcare access



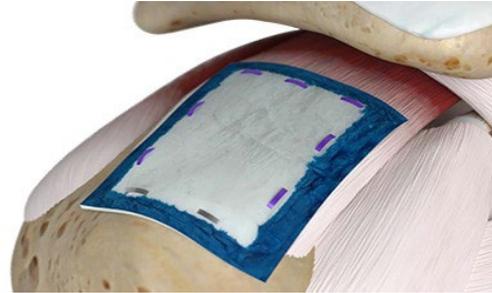
**Decentralised care**  
Shift to outpatient settings accelerated by COVID

## Orthopaedics



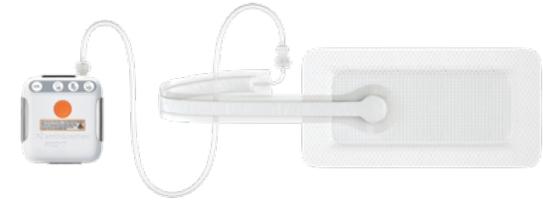
- + **Full range** across hips and knees
- + **Differentiated implant technology**, e.g. JOURNEY<sup>◇</sup> II, OXINIUM<sup>◇</sup>, OR30<sup>◇</sup>, EVOS<sup>◇</sup>
- + **Robotic enabling technology**, CORI<sup>◇</sup> continuing to extend its functionality

## Sports Medicine & ENT



- + **Complete offering** of Joint Repair, Tower, customer service
- + **Leadership positions** across key Sports Medicine segments
- + **Scaleable synergies** with other areas, through CORI and ASCs

## Advanced Wound Mgmt.



- + **Broadest portfolio of solutions** covering all key wound types
- + **Leading NPWT platform** with market expansion potential
- + **Strong evidence base**, distinguishing from value segment

# A comprehensive programme to drive value



## Fixing Orthopaedics

### Initiatives 1-5

#### Rewire Orthopaedics commercial delivery

- Rebuild demand planning process
  - Improve asset utilisation
  - Strengthen last-mile logistics
- 1 initiative**

#### Win market share with our technology

- Expansion of CORI<sup>o</sup> base and use
  - Accelerate trauma through EVOS<sup>o</sup>
  - Launch of AETOS<sup>o</sup> shoulder
- 3 initiatives**

#### Streamline our recon portfolio

- Sales focus on key brands
  - Reduce number of implant systems in each category
- 1 initiative**

## Improving productivity

### Initiatives 6-10

#### Improve value and cash processes

- Standardised order-to-cash process excellence
  - Implementing company-wide product pricing process
- 2 initiatives**

#### Optimise procurement

- More consistent purchase price management across company
  - Building greater supply resilience
- 1 initiative**

#### Manufacturing optimisation

- Driving lean across operations
  - Further review of manufacturing network
- 2 initiatives**

## Accelerating Sports & AWM

### Initiatives 11-12

#### Scale Negative Pressure Wound Therapy

- Drive competitive conversions in traditional NPWT
  - Expand single use market globally
- 1 initiative**

#### Drive cross-selling in ASCs

- Pursue cross-business unit deals with improved coordination, incentives and planning
- 1 initiative**

# 12-Point Plan achievements as at FY 2024



## Comprehensive programme of actions taken

- + Plan initiatives delivered across all aspects of the business
- + Move to global business unit model, driving accountability and execution at pace

## Shift to consistently higher revenue growth

- + Four consecutive years of growth above historical average
- + Growth underpinned by successive waves of innovation, with strong pipeline

## Cost efficiency and trading margin expansion

- + 80 bps improvement since 2022, while absorbing major macro headwinds
- + Poised for profitability to step up in 2025 and beyond

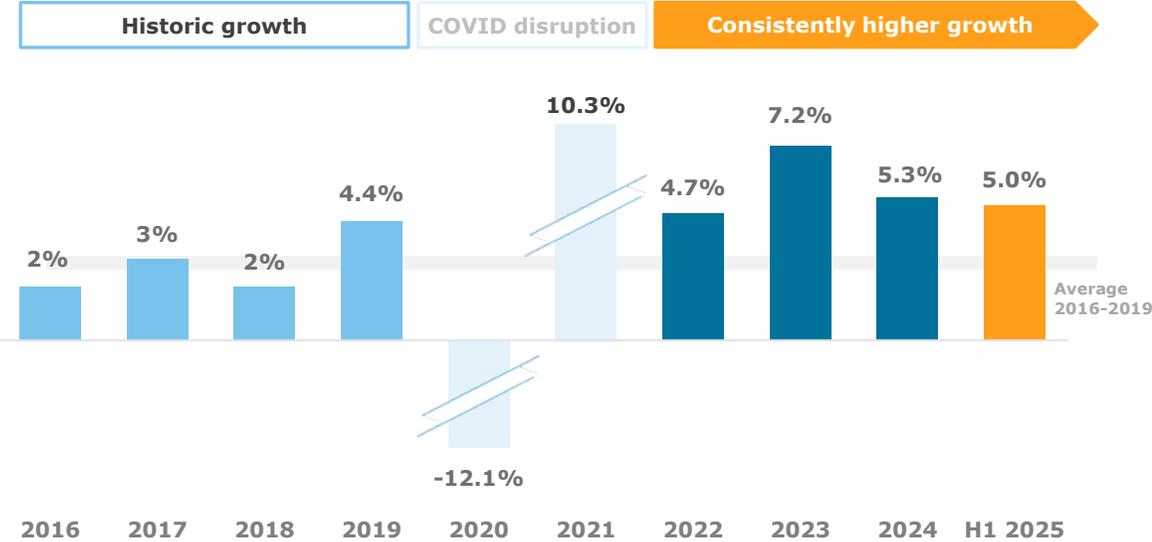
## Step up across range of cash and returns metrics

- + ROIC rising, expected to exceed cost of capital in 2025
- + DSIs starting to turn, restructuring costs falling, free cash flow rising

# Delivering consistently higher revenue growth



Underlying revenue growth 2016-H1 2025



- + Sustained acceleration**
  - Shift to consistently higher growth maintained in H1 2025
  - 5% growth delivered despite two fewer trading days
- + Better commercial execution**
  - Progressive improvement in US Recon performance continues
  - Hips acceleration a further example of innovation-driven growth

# 12 Point Plan: Waves of innovation delivery



**c.75%**  
of H1 25 growth from  
launches in last 5  
years

**c.3.5pts**  
of growth from  
innovation in both  
2023 and 2024

## Continuing to drive existing platforms: CORI and REGENETEN



**CORI**  
Surgical System

- + 10 new CORI features launched since 2022
- + Robotics installed base of >1,000 units; around a third of US knees now placed robotically



**REGENETEN**  
Bioinductive Implant

- + Growing strong double-digit on rotator cuff, new tendon applications
- + 510k clearance for use in extra-articular ligament repair opens up further growth opportunity

## Next wave of launches underway: AETOS and CATALYSTEM



**AETOS**  
Shoulder System

- + Provided around a quarter of T&E growth in Q4 2024
- + Further developing platform with stemless implant and CORI compatibility



**CATALYSTEM**  
Primary Hip System

- + Positive initial surgeon feedback on precision, efficiency, reproducibility
- + Early set utilization ahead of launch plans

## Key projects in 2025: Next generation arthroscopy and trauma devices



**Digitally enabled arthroscopy**

- + Adding video-based navigation to the tower; enhanced visualisation and mixed reality
- + More consistent patient outcomes, more efficient surgeon decision-making



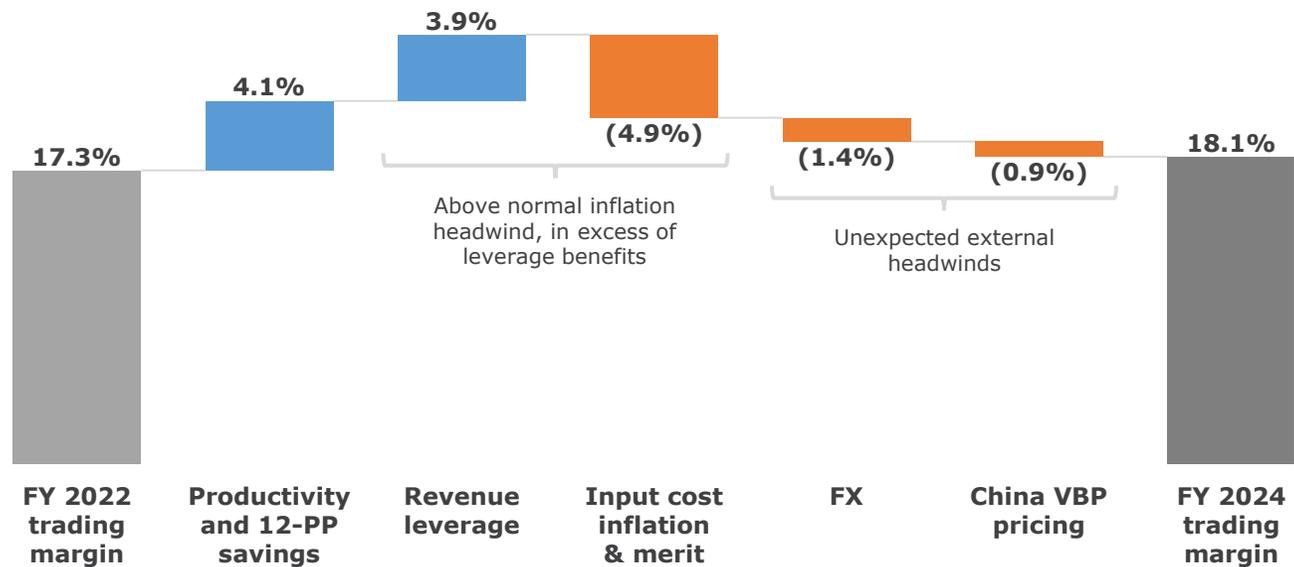
**Next-generation IM nails**

- + Building on already strong position in \$1.3bn IM nails category
- + New nails planned in both tibial and hip fractures

# 12 Point Plan: Cost efficiency and margin expansion



FY 2022-24 trading margin bridge



## + 2022-4 productivity gains offset significant external pressures

- 410bps of incremental cost savings in two years, offsetting unexpected external headwinds and above normal inflation
- 80bps of trading margin expansion since 2022

## + Capacity reductions, cost savings, more normal macro in place for 2025 step-up

- Closure of four Orthopaedics facilities, c.9% headcount reduction since 2022
- Total savings on course to significantly exceed original \$200m plan target
- Inflation and leverage now back in balance

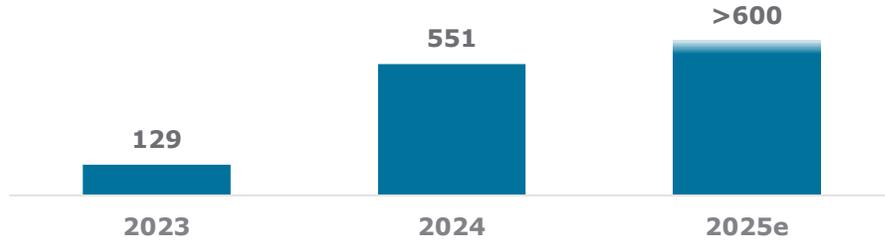
## + Positioned for further expansion beyond 2025

- Enabled by better aligned supply and demand; capacity reduction; timing of lower costs passing through inventory

# 12 Point Plan: Step up across ROIC and cash metrics

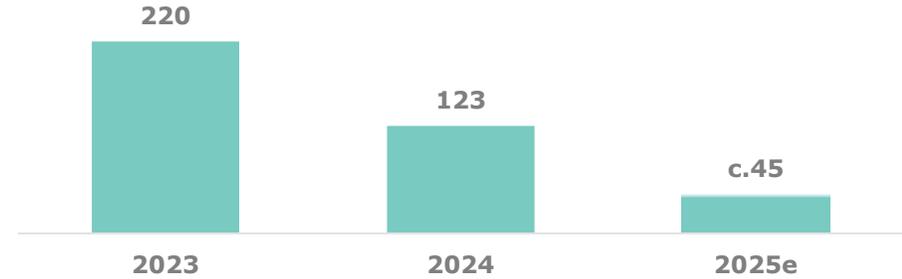


### Free cash flow (\$m)



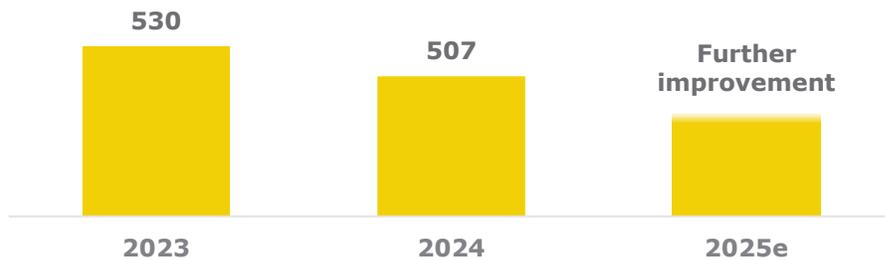
+ >\$400m increase in 2024; further improvement expected in 2025

### Restructuring costs (\$m)



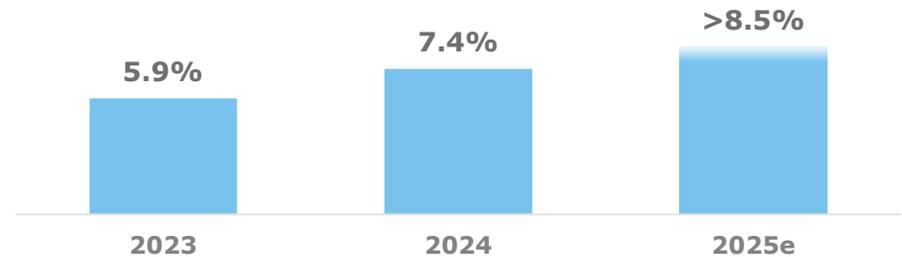
+ P&L charge to reduce by >75% in two years

### Days sales of inventory (DSI)\*



+ 23 day improvement in 2024, further progress expected in 2025

### ROIC



+ 150bps improvement in 2024; expect to exceed 8.5% cost of capital in 2025

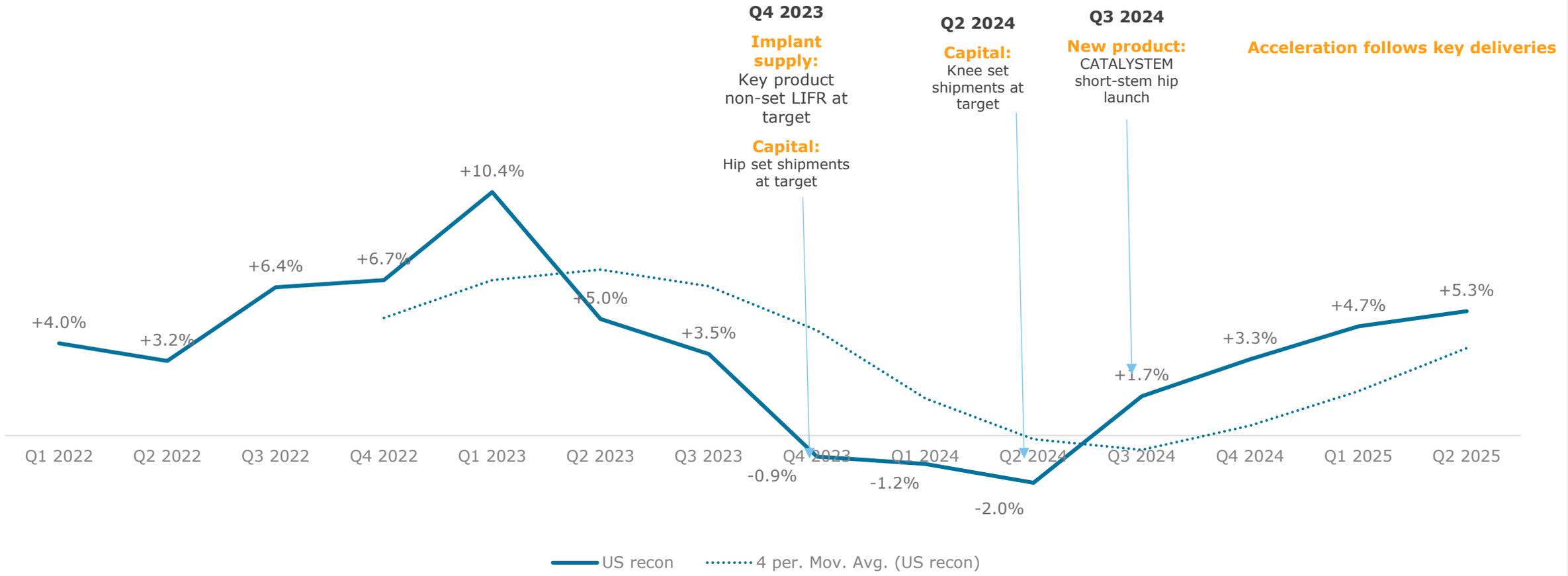
\*DSI numbers are shown on a constant currency basis. On a reported currency basis, Group DSI were 20 days lower at the end of 2024 than at the end of 2023

# US Recon and Robotics is following the Trauma path to success

Implant supply, capital deployment, product launches and leadership



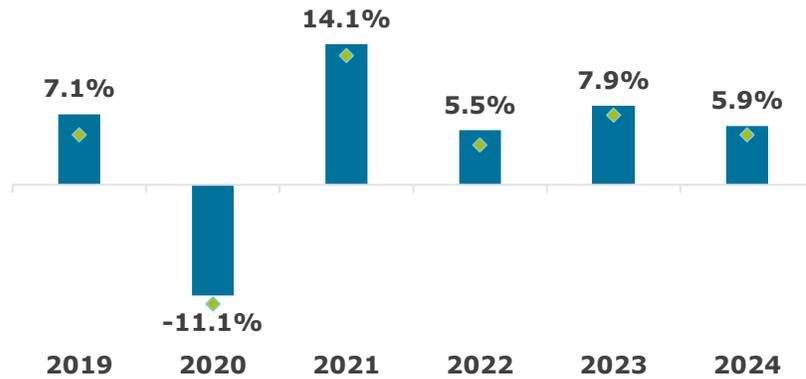
### US Reconstruction and Robotics underlying revenue growth adjusted for average daily sales



# Continuing the strength of Sports Med and AWM



## Sports Medicine underlying revenue growth\*

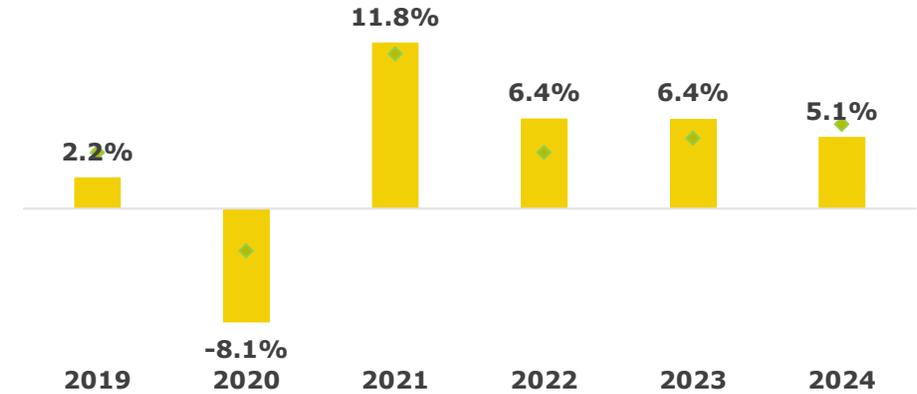


◆ Market growth rate

\* Representing repair products and arthroscopic enabling technologies, excluding ENT

- Precise, targeted approach to engagement from deep understanding of customers
- Consistent innovation across procedures and capital
- Complete offering across Joint Repair, the Arthroscopic Tower, and close customer service
- **Future drivers:** REGENETEN including expansion to F&A and ligament repair; continued innovation across consumables and arthroscopic tower

## AWM underlying revenue growth



◆ Market growth rate

- Focus on portfolio breadth and evidence-based selling
- Continued strong performance in foams and anti-infectives
- Strong growth in AWD led by our market leading single-use NPWT device, PICO
- **Future drivers:** Continued focus on NPWT acceleration plans; ongoing refresh of the portfolio across categories

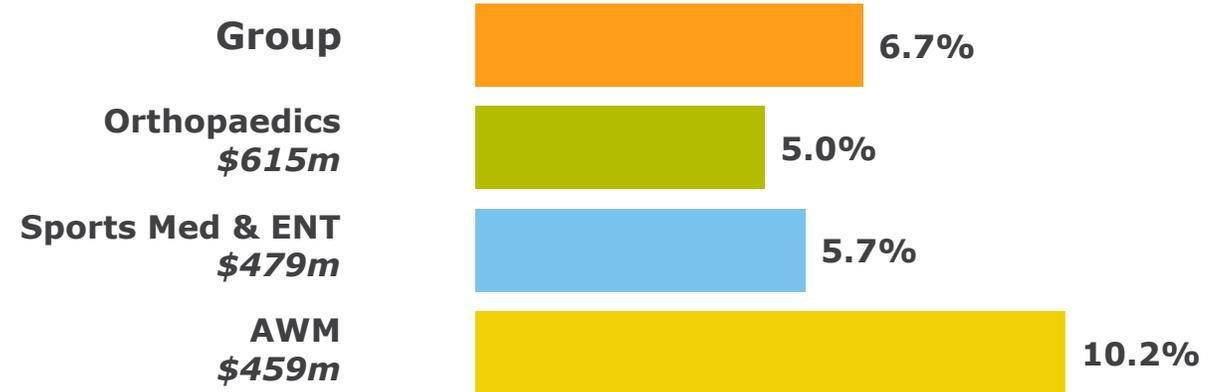
# Q2 2025 Revenue



# Q2 2025 summary revenue performance



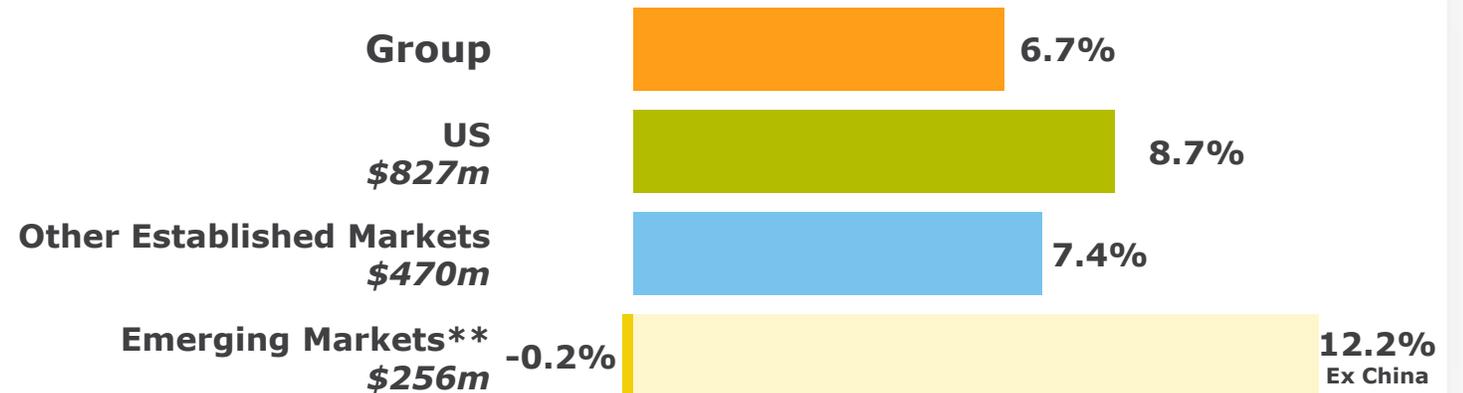
## Growth by Business Unit\*



## Total revenue of \$1,553m

- Underlying revenue growth **+6.7%**, **+7.8%** reported
- 110 bps tailwind from FX on reported growth
- One fewer trading day vs Q2 2024

## Growth by Region\*



\*Growth rates are versus Q2 2024. Business Unit and Regional growth figures are on an underlying basis and without adjustments for number of selling days

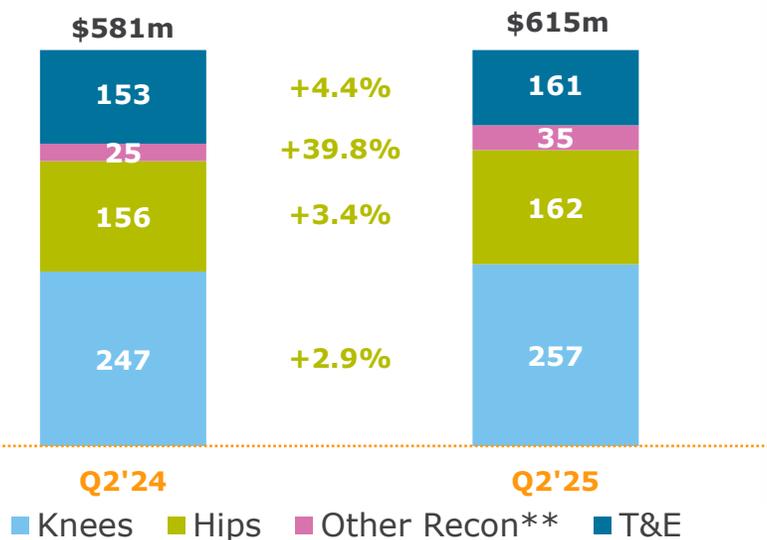
\*\*Emerging markets growth of 12.2% excluding China

# Orthopaedics

Sequential improvement in both US and OUS reconstruction



Revenue of \$615m:  
+5.0% underlying\*  
+5.8% reported



## Q2 sales factors

### + Reconstruction and Robotics +5.2%:

- US + 4.0%, fourth quarter of sequential growth improvement in US on ADS basis

### + Global Knees and Hips +2.9% and +3.4%:

- OUS Knees +7.8% benefitting from knee tender order timing, and Hips -1.4%; strong performance in established markets, offset by China destocking
- US Knees and Hips -1.5% and +7.4%. Portfolio and account rationalisation in Knees to increase profitability, continued positive momentum in Hips

### + Other Reconstruction +39.8%, reflecting good growth in Robotics

### + Trauma & Extremities +4.4%:

- EVOS<sup>◇</sup> plating system continues to drive core trauma
- AETOS<sup>◇</sup> Shoulder roll-out continues to support growth

## Near-term growth drivers

- + Step up in set deployment of CATALYSTEM<sup>◇</sup> Hip System
- + Expansion of AETOS portfolio and further capital deployment

\* Growth rates are versus Q2 2024 and have not been adjusted for the different number of trading days between periods.

Segment growth rates reflect inclusion of sales of robotics consumables in Knees and Hips

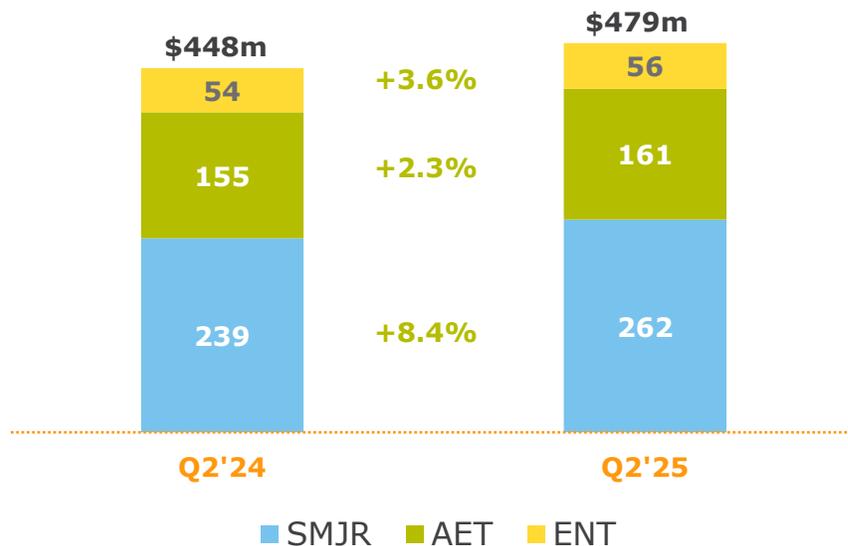
\*\* Other Recon includes robotics capital sales, joint navigation and bone cement

# Sports Medicine & ENT

Continued strong performance in SMJR and AET through China headwind



Revenue of \$479m:  
+5.7% underlying\*  
+6.8% reported



## Q2 sales factors

### + Sports Medicine Joint Repair +8.4% (+13.7% ex China):

- Headwinds from China VBP implementation continue, begins to annualise in Q3
- Strong performance from REGENETEN<sup>◇</sup>, Q-FIX<sup>◇</sup> KNOTLESS and recent foot and ankle launches

### + AET +2.3% (+6.6% ex China):

- Strong growth from WEREWOLF<sup>◇</sup> FASTSEAL, driving COBLATION<sup>◇</sup> revenues, and patient positioning

### + ENT growth of +3.6%:

- Good growth in nose, driven by ARIS<sup>◇</sup> COBLATION (turbinate reduction), with softer tonsil and adenoid market

## Near-term growth drivers

- + Further market penetration of REGENETEN, application expansion to hip and Achilles
- + Continued introduction of Q-FIX KNOTLESS
- + CARTIHEAL<sup>◇</sup> roll-out, with new disposable instrument launch in the US coming soon

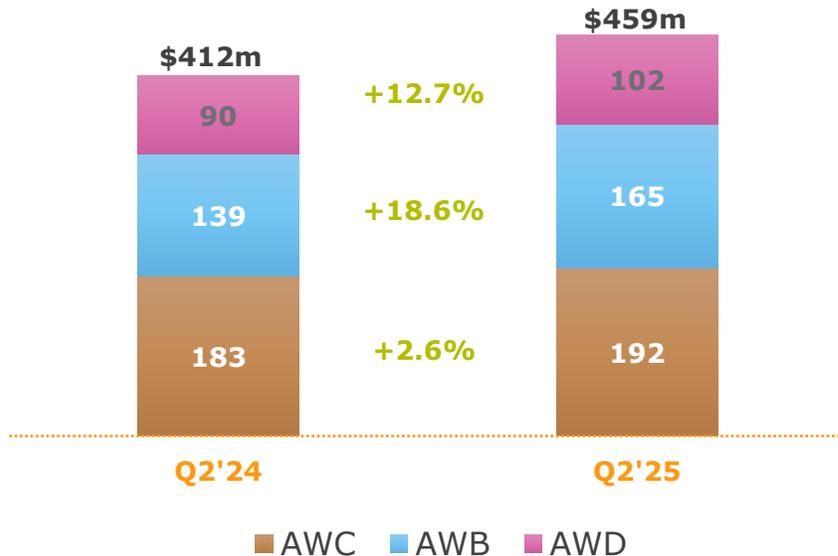
\* Growth rates are versus Q2 2024

# Advanced Wound Management

Growth improvement driven by Bioactives rebound, and strong AWD performance



Revenue of \$459m:  
+10.2% underlying\*  
+11.4% reported



## Q2 sales factors

### + Advanced Wound Care +2.6%:

- Growth in foams, films and skin-care offset by decline in infection management

### + Advanced Wound Bioactives +18.6%:

- Strong rebound in SANTYL<sup>◇</sup> following weaker Q1
- Double-digit growth in skin substitutes

### + Advanced Wound Devices +12.7%:

- Led by PICO<sup>◇</sup> single-use Negative Pressure Wound Therapy (sNPWT) system, supported by LEAF<sup>◇</sup> Patient Monitoring System

## Near-term growth drivers

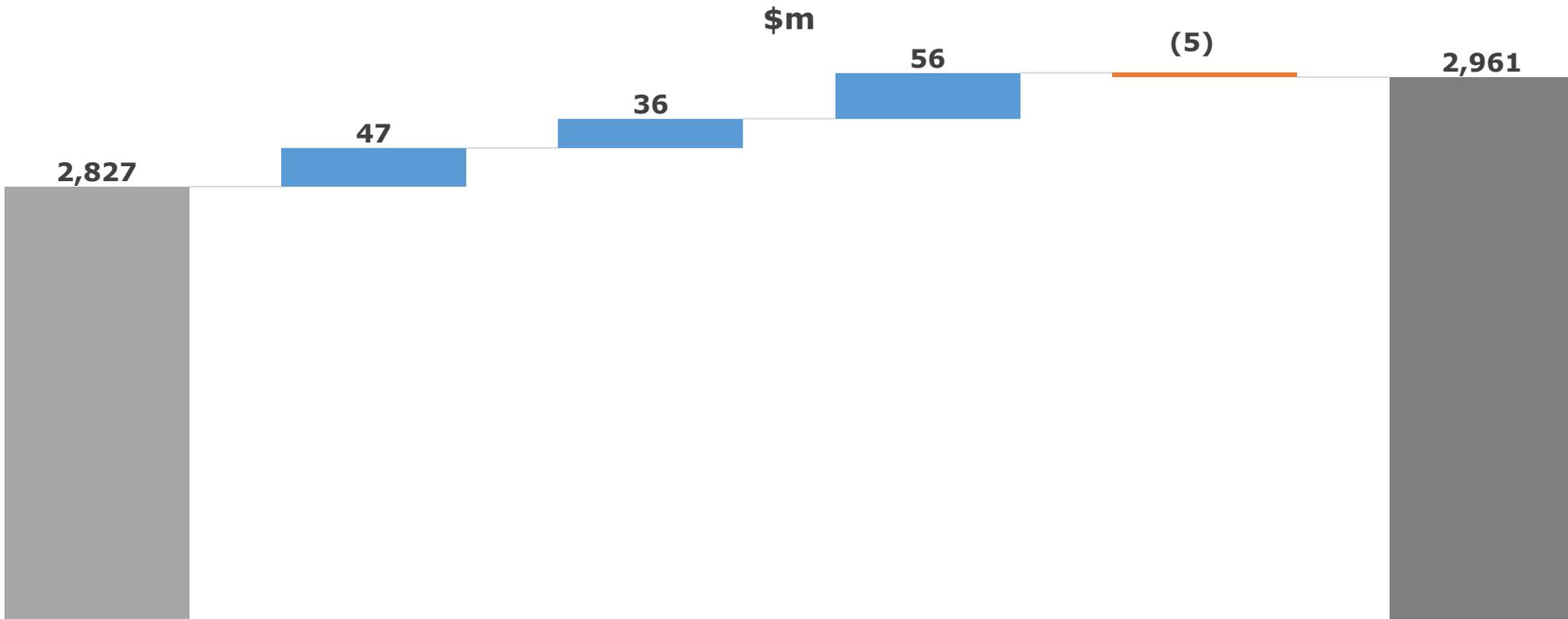
- + US Department of Defense contract for RENASYS<sup>◇</sup> TOUCH, up to ten years
- + Ongoing refresh of the AWM portfolio

\* Growth rates are versus Q2 2024

# H1 2025 Financials



# H1 2025 revenue by business unit



	Orthopaedics	Sports Medicine & ENT	AWM	Translational FX impact	H1 2025
<b>Reported growth</b>	3.9%	3.9%	6.9%	(0.3%)	4.7%
<b>Underlying growth</b>	4.1%	4.1%	7.1%		5.0%

# H1 trading income statement

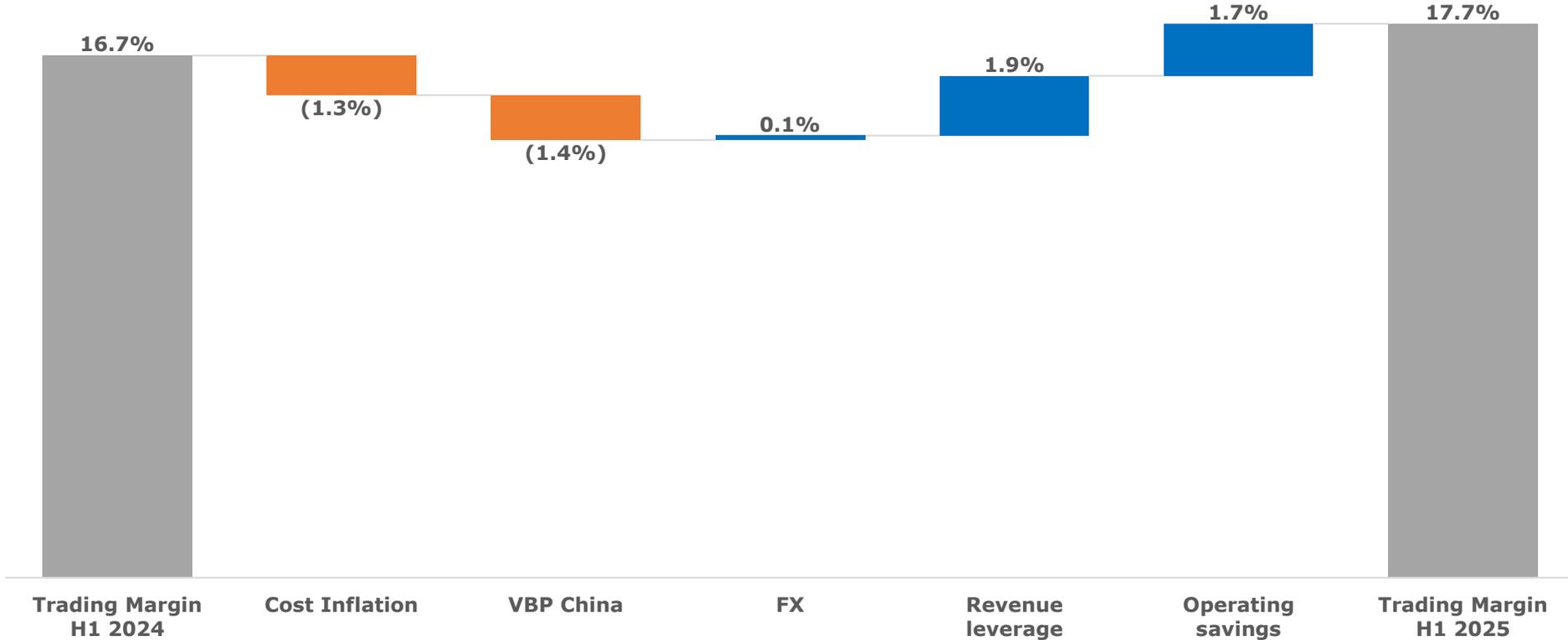
100 basis points of trading margin expansion



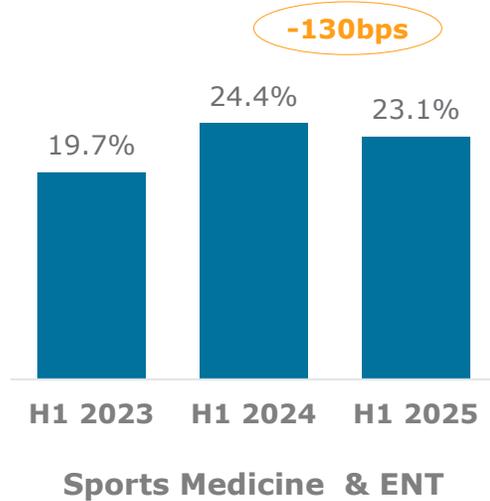
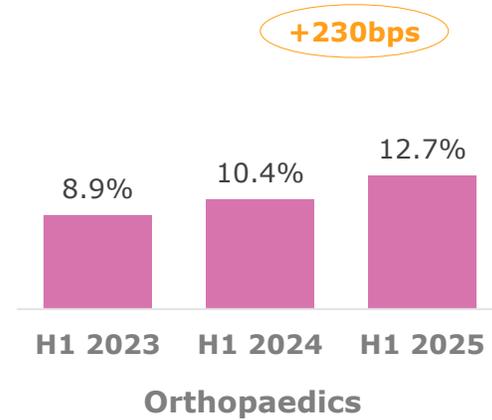
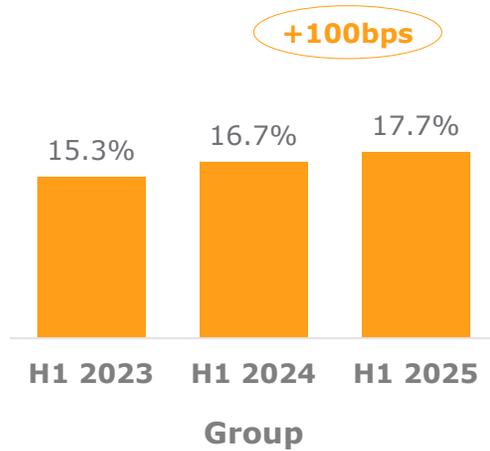
	H1 2025 \$m	H1 2024 \$m	Reported growth
<b>Revenue</b>	<b>2,961</b>	<b>2,827</b>	<b>4.7%</b>
Cost of goods sold	(874)	(845)	3.3%
<b>Gross profit</b>	<b>2,087</b>	<b>1,982</b>	<b>5.3%</b>
<i>Gross profit margin</i>	<i>70.5%</i>	<i>70.1%</i>	
Selling, general and admin	(1,421)	(1,371)	3.7%
Research and development	(143)	(140)	2.2%
<b>Trading profit</b>	<b>523</b>	<b>471</b>	<b>11.2%</b>
<i>Trading profit margin</i>	<i>17.7%</i>	<i>16.7%</i>	

# H1 2024 to H1 2025 trading margin bridge

Revenue leverage and cost savings more than offsetting cost inflation and VBP



# H1 trading margin by business unit



- + Opex savings and leverage continues across all business units in 2025
- + 2025 trading margin expansion to be led by Orthopaedics
- + Business unit margins reflect full allocation of attributable costs
- + Remaining unallocated corporate costs of \$28m (H1 2024: \$27m)

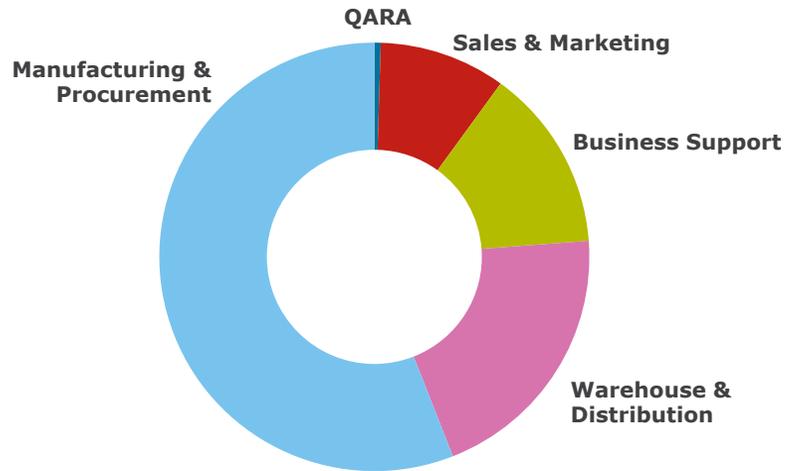
\* H1 2023 and H1 2024 trading margins reflect year-end 2024 methodology of corporate cost allocations.

# Efficiency opportunities 2023-2027

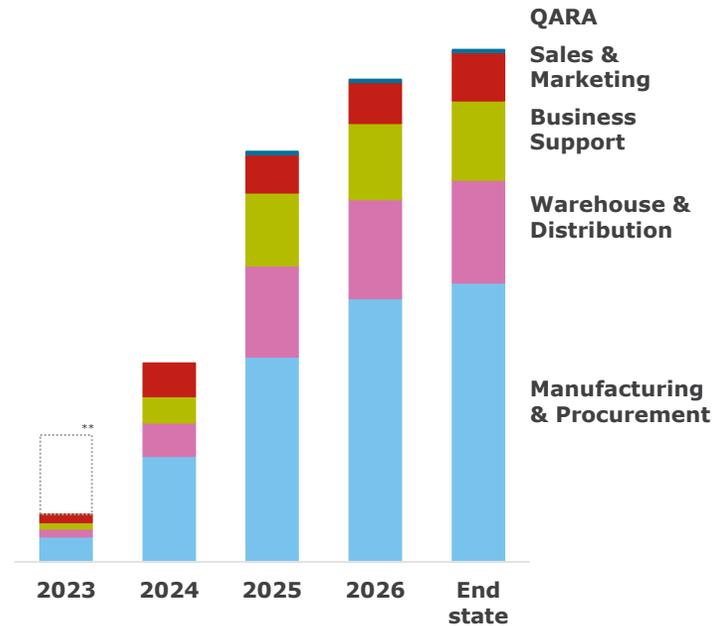
Additional savings identified as 12-Point Plan productivity initiatives progress



**Total Gross run-rate savings\*  
now of c.\$325-375m in 2027**



**Indicative phasing of savings**



## Key components of savings

- + Manufacturing & Procurement**
  - Drive manufacturing & quality excellence
  - Optimise manufacturing network
  - Deliver direct procurement category strategies
  - Optimise Make vs. Buy and VA/VE efficiencies
- + Warehouse & Distribution**
  - Improve warehouse productivity & network optimisation
  - Freight standardisation & consolidation
  - Improved 3rd party supplier terms
- + Business Support**
  - Rationalise 3rd party spend across Travel, IT, HR
  - Right-size office footprint
- + Sales & Marketing**
  - Increase US sales productivity
  - Improve asset efficiency
  - Marketing efficiency/optimization
- + QARA**
  - Continue to optimise Quality Assurance

\* Includes \$200m of savings previously disclosed from the 12-Point Plan. Gross savings before inflation and other potential margin headwinds.

\*\* 2023 total savings included c.\$55m relating to previous cost plans

# H1 operating profit and EPSA



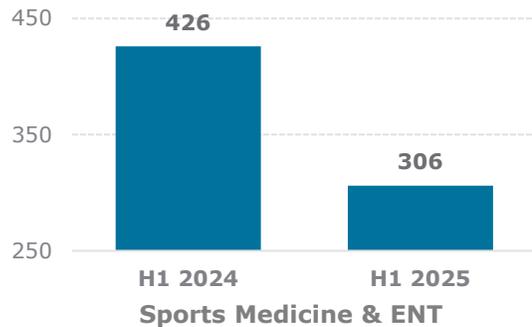
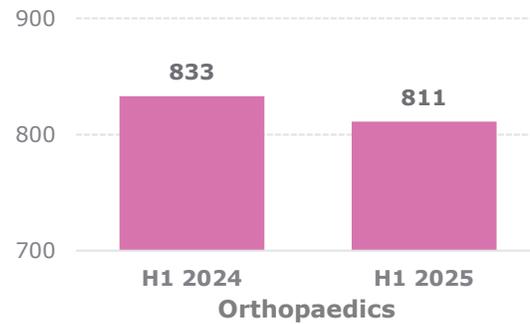
	H1 2025 \$m	H1 2024 \$m	Reported growth
<b>IFRS operating profit</b>	<b>429</b>	<b>328</b>	<b>30.6%</b>
<i>IFRS operating profit margin</i>	<i>14.5%</i>	<i>11.6%</i>	
<b>Adjusted earnings per share ("EPSA")</b>	<b>42.9¢</b>	<b>37.6¢</b>	<b>14.1%</b>
<b>Earnings per share ("EPS")</b>	<b>33.5¢</b>	<b>24.5¢</b>	<b>36.6%</b>
<b>Dividend per share</b>	<b>15.0¢</b>	<b>14.4¢</b>	<b>4.2%</b>

# Inventory by business unit



DSI below prior year in all BUs; continued improvement remains a focus for 2025

Group and Business Unit DSI\*



- + **Group DSI down 46 days vs end of H1 2024**, with dollar value reduction of \$69m at constant currency
- + **Reductions achieved across all business units**
- + **Improving mix**, with 14% unit reduction for slowest turning quartile of SKUs
- + **Long-term improvement from SIOP process** adopted under 12-Point Plan, with better alignment of production plans and commercial delivery

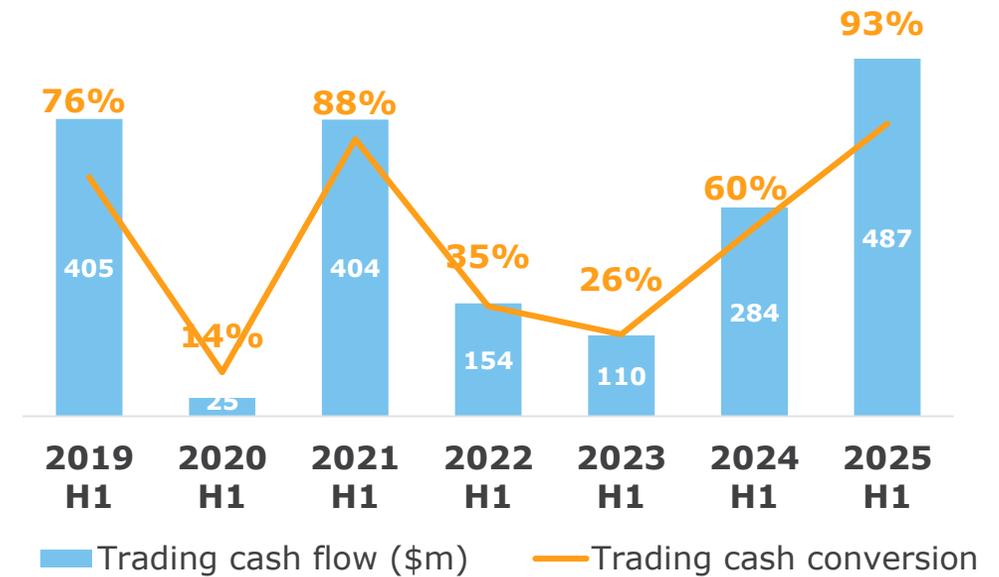
\*DSI: Days sales of inventory. DSI numbers are shown on a constant currency basis. On a reported currency basis, Group DSI were 35 days lower at the end of H1 2025 than at the end of H1 2024

# H1 cash flow and cash conversion

Improved trading and free cash flow on lower working capital costs

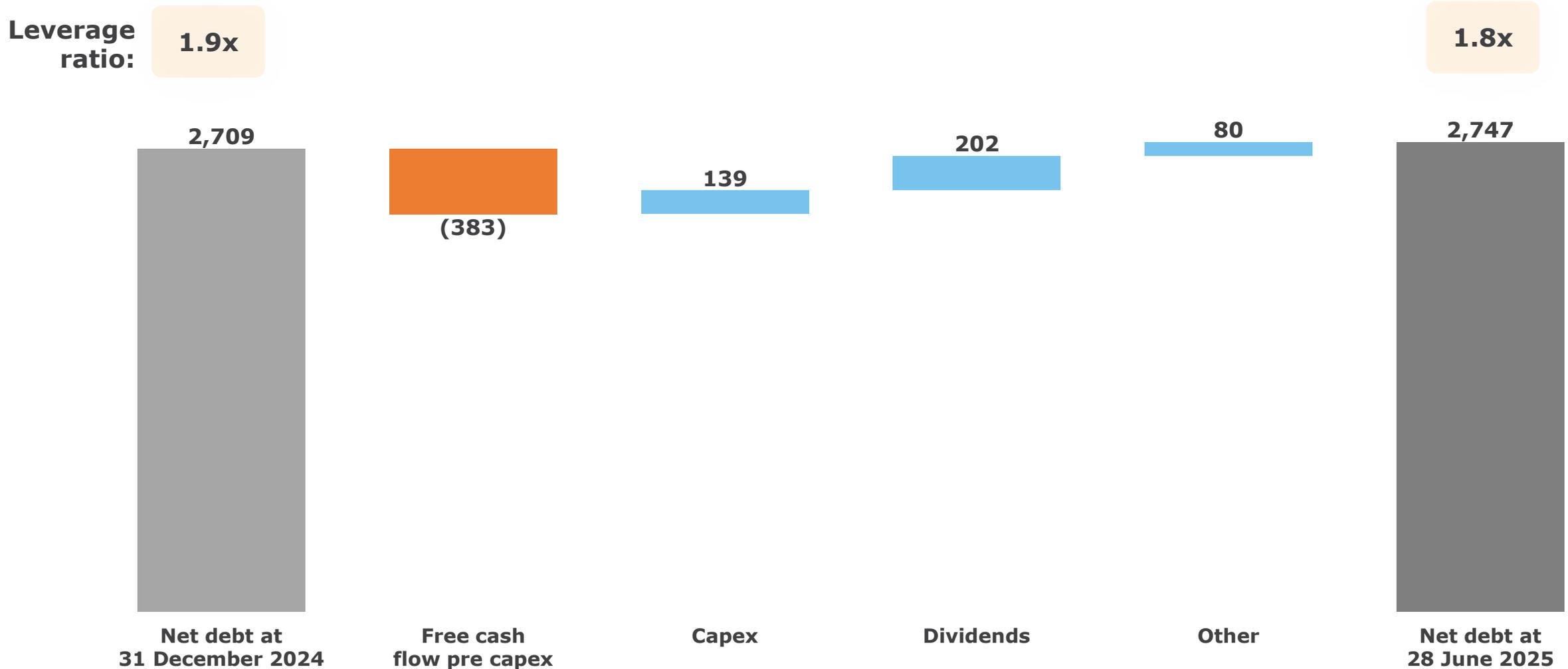


	H1 2025 \$m	H1 2024 \$m
<b>Trading profit</b>	<b>523</b>	<b>471</b>
Share based payment	21	20
Depreciation and amortisation	212	190
Lease liability repayments	(25)	(27)
Capital expenditure	(139)	(172)
Movements in working capital and other	(105)	(198)
<b>Trading cash flow</b>	<b>487</b>	<b>284</b>
<i>Trading cash conversion</i>	93%	60%
Restructuring, acquisition, legal and other	(71)	(115)
Net interest paid	(61)	(59)
Taxation paid	(111)	(71)
<b>Free cash flow</b>	<b>244</b>	<b>39</b>



# Net debt bridge FY 2024 to H1 2025

Leverage reflects typical timing of cash generation and dividends

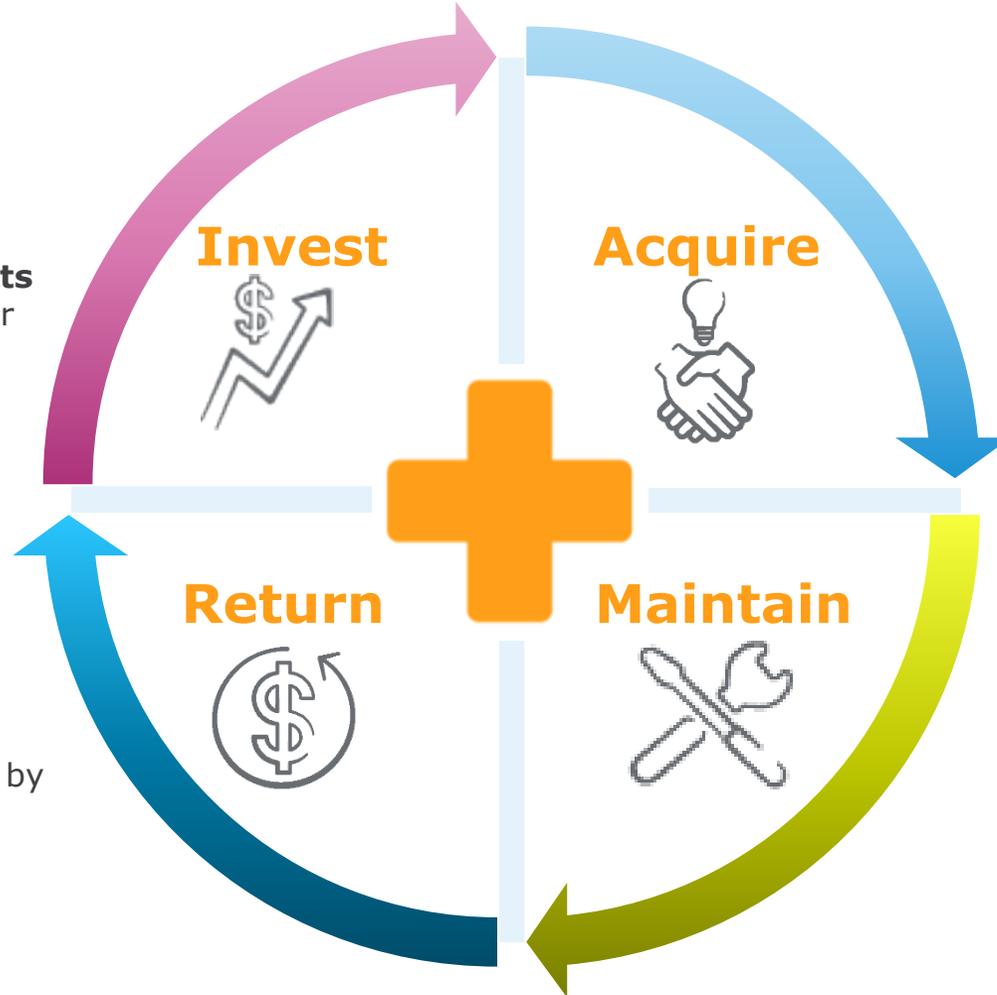


Leverage ratio at 28 June 2025 is based on 12 month rolling adjusted EBITDA

# Capital allocation framework

## 1. Invest

- **Innovation** to drive organic growth
- **Sustainability targets** and further embed our ESG agenda



## 2. Acquire

- **New technologies and expand in high growth segments** with strong strategic fit that meet our financial criteria

## 4. Return

- Surplus capital to shareholders
- **Share buyback**
  - \$500m planned by year end

## 3. Maintain

- **Optimal balance sheet position:**
  - Investment grade credit ratings
  - Leverage ratio of around 2x
- **Dividend:**
  - 2025 onwards: Progressive with a payout ratio of around 35% - 40%
  - Interim payment of 40% of prior full year dividend
  - Interim dividend of 15.0¢ declared for H1 2025

## + Underlying revenue growth of around 5%

- Ongoing improvement in US Recon through 12-Point Plan; continued strong performance of Sports & ENT (ex-China) and AWM
- Guidance includes c.150bps growth headwind from China; one fewer trading day than 2024

## + 2025 trading margin of 19.0-20.0%

- Expansion driven by cost reductions – annualisation of 2024 savings, and benefits of network optimization; more than offsetting China headwind and cost inflation; includes tariff headwind of \$15-20m
- Trading margin expansion stronger in H2, reflecting timings of cost savings and China headwinds

## + Improved cash flow, initiating share buyback

- On track for improved free cash flow, following strong H1 and ongoing working capital improvement
- \$500m share buyback in H2 2025, funded by 2025 cash flow and existing balances

# Summary

## + We are in the final year of our three-year transformation

- Rewiring of Orthopaedics well underway, four quarters of sequential growth acceleration in US Recon & Robotics
- Sports Medicine and Advanced Wound Management have shown consistent momentum
- Productivity improvements are visible in the P&L

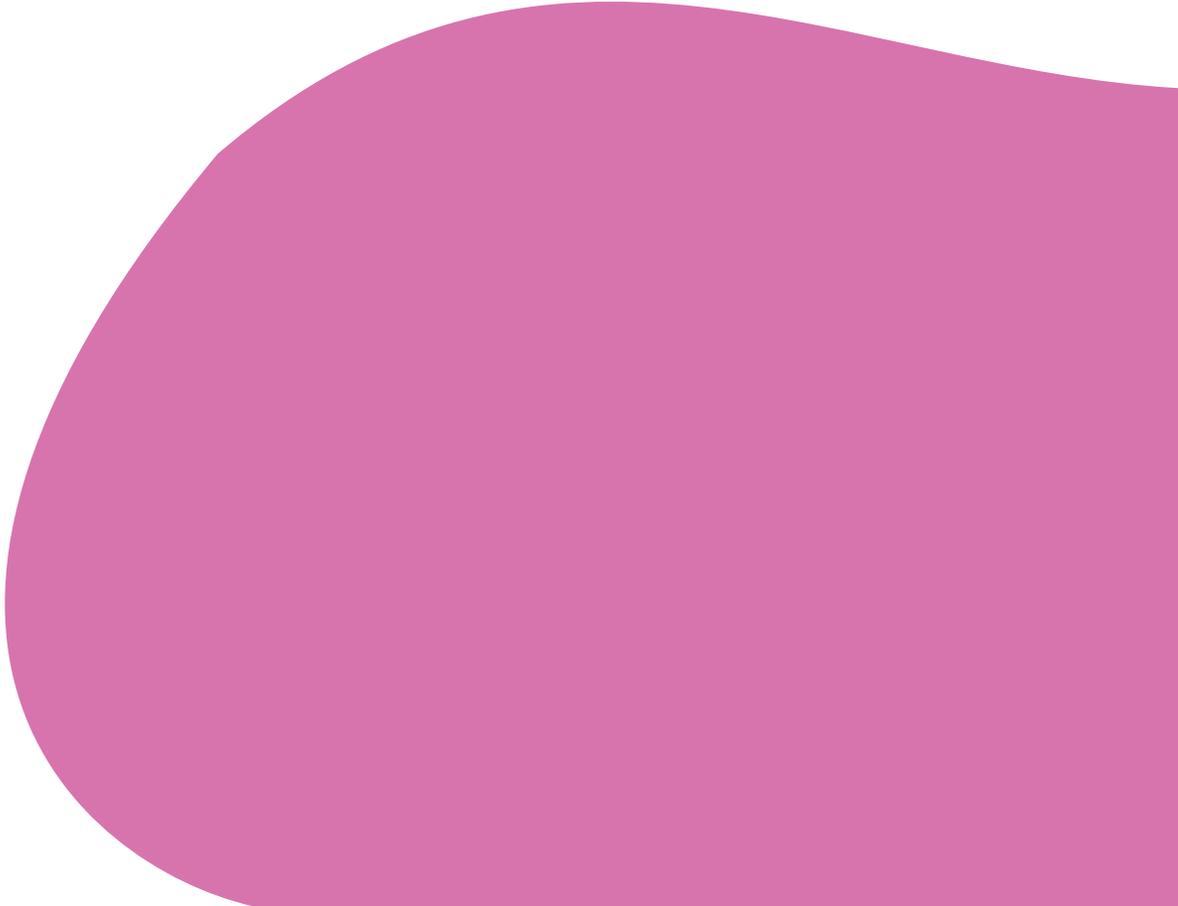
## + Q2 and H1 performance demonstrate we are on track

- Revenue growth ahead of historical levels, underpinned by innovation
- +100 bps expansion vs H1 2024; leverage and productivity more than offset external pressures
- Further margin uplift expected in H2
- Transformation-driven cash generation enables cash return through \$500m share buyback

## + Sustainable changes embedded in ways of working

- Increased accountability and greater discipline in execution
- Detail of next phase of strategy to be given at Capital Markets Day in early December 2025

# Appendices



	July 2025	
<b>Foreign exchange and acquisitions</b>		
Translational FX impact on revenue growth <sup>(1)</sup>	<b>c.0.5%</b>	
Acquisition impact on revenue growth	-	
<b>Non-trading items</b>		
Restructuring costs	<b>c. \$45m</b>	
Acquisition and integration	<b>\$10-15m</b>	
European Medical Device Regulation (MDR) compliance costs	-	
<b>Other</b>	<b>Adjusted</b>	<b>Reported</b>
Amortisation of acquisition intangibles	<b>\$165-170m</b>	<b>\$165-170m</b>
Income/(loss) from associates <sup>(2)</sup>	<b>\$5-10m</b>	<b>\$0-5m</b>
Net interest <sup>(3)</sup>	<b>c. \$115m</b>	<b>c. \$115m</b>
Other finance costs <sup>(4)</sup>	<b>\$1-5m</b>	<b>\$20-25m</b>
Tax rate on trading result	<b>19-20%</b>	

(1) Based on the foreign exchange rates prevailing on 31 July 2025

(2) Based on analyst consensus forecasts for associate, and considering management guidance issued on 6 May 2025

(3) Includes interest associated with IFRS 16 Leases

(4) Reported other finance costs include c.\$14m of discount unwind relating to Cartiheal acquisition contingent consideration

# Revenue analysis by Business Unit



	2024					2025		
	Q1 Growth %	Q2 Growth %	Q3 Growth %	Q4 Growth %	Full Year Growth %	Q1 Growth %	Q2 Growth %	Q2 Revenue \$m
<b>Orthopaedics</b>	<b>4.4</b>	<b>5.8</b>	<b>2.3</b>	<b>6.0</b>	<b>4.6</b>	<b>3.2</b>	<b>5.0</b>	<b>615</b>
Knee Implants	2.7	2.9	0.1	3.2	2.3	0.7	2.9	257
Hip Implants	3.5	4.0	4.0	4.8	4.1	(1.2)	3.4	162
Other Reconstruction	8.1	11.8	6.4	20.8	12.1	46.6	39.8	35
Trauma & Extremities	7.8	11.8	3.3	9.5	8.1	6.3	4.4	161
<b>Sports Medicine &amp; ENT</b>	<b>5.5</b>	<b>7.6</b>	<b>3.9</b>	<b>7.8</b>	<b>6.2</b>	<b>2.4</b>	<b>5.7</b>	<b>479</b>
Sports Medicine Joint Repair	7.7	6.0	0.1	5.3	4.8	2.9	8.4	262
Arthroscopic Enabling Technologies	1.0	8.7	15.0	8.5	8.2	(0.1)	2.3	161
ENT	9.0	11.6	(6.8)	19.4	7.3	7.8	3.6	56
<b>Advanced Wound Management</b>	<b>(2.0)</b>	<b>3.3</b>	<b>6.5</b>	<b>12.2</b>	<b>5.1</b>	<b>3.8</b>	<b>10.2</b>	<b>459</b>
Advanced Wound Care	(0.5)	3.0	3.4	1.9	2.0	2.5	2.6	192
Advanced Wound Bioactives	(9.8)	0.7	8.0	20.3	5.1	(2.0)	18.6	165
Advanced Wound Devices	8.7	8.0	11.0	20.6	12.2	15.7	12.7	102
<b>Total</b>	<b>2.9</b>	<b>5.6</b>	<b>4.0</b>	<b>8.3</b>	<b>5.3</b>	<b>3.1</b>	<b>6.7</b>	<b>1,553</b>

All revenue growth rates are on an underlying basis and without adjustment for the number of selling days.

# Quarterly revenue analysis by region



	2024					2025		
	Q1 Growth %	Q2 Growth %	Q3 Growth %	Q4 Growth %	FY Growth %	Q1 Growth %	Q2 Growth %	Q2 Revenue \$m
US	(0.6)	3.6	4.0	11.9	4.8	3.6	8.7	827
Other Established Markets <sup>(1)</sup>	4.8	6.9	6.8	8.2	6.7	5.0	7.4	470
<b>Established Markets</b>	<b>1.3</b>	<b>4.8</b>	<b>5.0</b>	<b>10.6</b>	<b>5.5</b>	<b>4.1</b>	<b>8.2</b>	<b>1,297</b>
Emerging Markets	11.6	9.5	(0.1)	(2.3)	4.3	(1.7)	(0.2)	256
<b>Total</b>	<b>2.9</b>	<b>5.6</b>	<b>4.0</b>	<b>8.3</b>	<b>5.3</b>	<b>3.1</b>	<b>6.7</b>	<b>1,553</b>

(1) Other Established Markets are Australia, Canada, Europe, Japan and New Zealand.  
All revenue growth rates are on an underlying basis and without adjustment for the number of selling days

# Q2 consolidated revenue analysis by Business Unit



	Q2 2025 \$m	Q2 2024 \$m	Reported growth %	Underlying growth %	Acquisitions/ disposals %	Currency impact %
<b>Orthopaedics</b>	<b>615</b>	<b>581</b>	<b>5.8</b>	<b>5.0</b>	-	<b>0.8</b>
Knee Implants	257	247	3.7	2.9	-	0.8
Hip Implants	162	156	4.2	3.4	-	0.8
Other Reconstruction	35	25	42.4	39.8	-	2.6
Trauma & Extremities	161	153	5.0	4.4	-	0.6
<b>Sports Medicine &amp; ENT</b>	<b>479</b>	<b>448</b>	<b>6.8</b>	<b>5.7</b>	-	<b>1.1</b>
Sports Medicine Joint Repair	262	239	9.6	8.4	-	1.2
Arthroscopic Enabling Technologies	161	155	3.5	2.3	-	1.2
ENT	56	54	4.1	3.6	-	0.5
<b>Advanced Wound Management</b>	<b>459</b>	<b>412</b>	<b>11.4</b>	<b>10.2</b>	-	<b>1.2</b>
Advanced Wound Care	192	183	4.6	2.6	-	2.0
Advanced Wound Bioactives	165	139	18.5	18.6	-	(0.1)
Advanced Wound Devices	102	90	14.4	12.7	-	1.7
<b>Total</b>	<b>1,553</b>	<b>1,441</b>	<b>7.8</b>	<b>6.7</b>	-	<b>1.1</b>

	H1 2025 \$m	H1 2024 \$m	Reported growth
<b>Trading profit</b>	<b>523</b>	<b>471</b>	<b>11%</b>
Net interest payable	(54)	(61)	
Other finance costs	(1)	(10)	
Share of results from associates	1	(1)	
<b>Adjusted profit before tax</b>	<b>469</b>	<b>399</b>	<b>18%</b>
Taxation on trading result	(93)	(71)	
<b>Adjusted attributable profit</b>	<b>376</b>	<b>328</b>	<b>15%</b>
Weighted average number of shares (m)	874	872	
<b>Adjusted earnings per share ("EPSA")</b>	<b>42.9¢</b>	<b>37.6¢</b>	<b>14%</b>

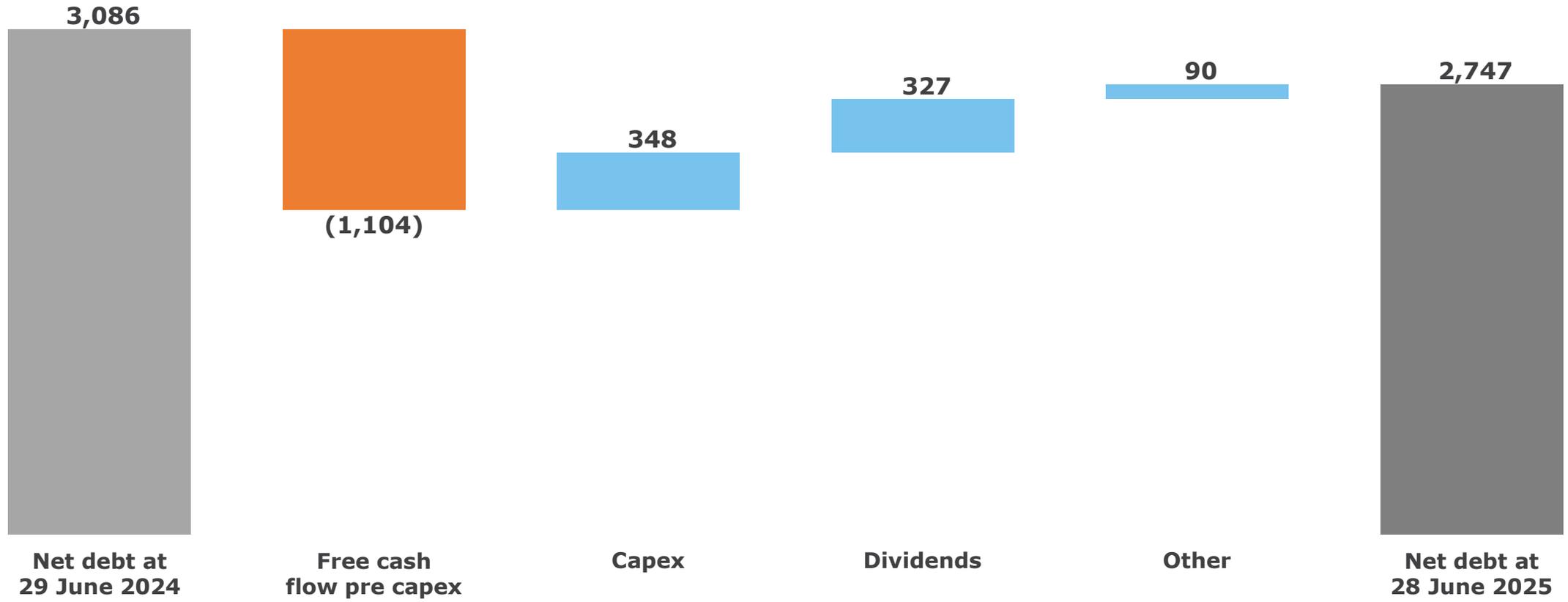
# Net debt bridge H1 2024 to H1 2025



Leverage ratio:

2.2x

1.8x



Leverage ratio at 28 June 2025 is based on 12 month rolling adjusted EBITDA

# Trading days per quarter

	Q1	Q2	Q3	Q4	Full year
2023	64	63	63	60	250
2024	63	64	63	62	252
<b>2025</b>	<b>62</b>	<b>63</b>	<b>63</b>	<b>63</b>	<b>251</b>
2026	61	63	63	64	251