

+ Power up your ASC

Empowering ASCs with
surgical solutions, innovative
technology and industry
partnerships for every practice

Smith+Nephew

ASC PARTNERSHIPS
Program



+ Power up your ASC

Optimizing the ASC with innovative surgical solutions, technology and industry partnerships for every practice

Smith+Nephew recognizes the unique needs of the patients and the practice. That is why our comprehensive ASC (Ambulatory Surgery Center) Partnerships Program features access to a robust product portfolio, industry partnerships and training programs tailored for the unique needs of the ASC.

Let's evolve your ASC together.

Product



S+N offers a comprehensive implant portfolio and technologies to fit the needs of your ASC specialties.

Partnership



Build, expand and optimize your ASC with a wide range of solutions to complete the end-to-end surgical suite.

Programs



From Outpatient Training Centers to in-service training, S+N has programs and resources available to support you along the journey.



People



Our team of dedicated regional Area Business Directors (ABDs) is your single source support to help you deliver everything your ASC needs to win.

A robust and differentiated product portfolio backed by clinical data for multiple specialties

Smith+Nephew's robust product portfolio includes robotic-assisted and advanced technologies, instruments and implants designed to meet the broad and complex clinical needs of Ambulatory Surgery Centers (ASC).

Orthopaedics

Our Orthopaedic portfolio includes a range of hip and knee implants used to replace diseased, damaged or worn joints, with robotic-assisted and enabling technologies aimed to empower surgeons.

The CORI[®] Surgical System offers a full suite of procedural solutions through the entire continuum of care.

RI.KNEE

Partial Knee, Total Knee and Revision Knee Arthroplasty

The CORI Surgical System takes personalization to the next level by giving surgeons the power to choose the right imaging modality that's best suited for their patients.

An image-based approach is available with CORIOGRAPH pre-operative planning and modeling services to build a preoperative plan based on 3D scans.

For an image-free approach, CORI also features smart mapping which can be used to build a 3D bony model intra-operatively.

Both options give surgeons the tools they need to make informed clinical decisions and personalize their procedure to the needs of the patient.

CORI Digital Tensioner for Uni and Total Knee Arthroplasty (TKA) is the first connected solution to quantify joint laxity prior to making bone resections with the use of CORI Surgical System.^{1,2}

- Provides objective gap data
- Automates gap balance collection using a surgeon-defined force setting¹
- Achieves consistent joint laxity measurements through full range of motion (ROM)³



RI.HIP Total Hip Arthroplasty

RI.HIP Navigation empowers the surgeon to assess a patient's individual pelvic tilt to help ensure accuracy of cup placement and enhance stability. A study has shown improved acetabular component positioning through RI.HIP NAVIGATION*⁴

RI.HIP MODELER provides more accurate measurement of leg length and offset.*^{5,6} It also delivers significantly[†] improved impingement-related ROM outcomes.*⁷⁻⁹

*Compared to conventional techniques

†p<0.05



RI.INSIGHTS

Through the RI.INSIGHTS Data Visualization Platform, surgeons can reference individual case performance and benchmark data against an anonymized global database for both knee and hip procedures enabled by the CORI[®] Surgical System.

- Link pre-operative and intra-operative decisions to post-operative outcomes with surgeon specific dashboards
- Transform surgical insights into actionable information through standardized data collected by the CORI Digital Tensioner



Scan or click the
QR to learn more

Knee Arthroplasty (KA)



JOURNEY[◇] II
Total Knee Arthroplasty



JOURNEY[◇] II UK
Unicompartmental Knee System



LEGION[◇]
CONCELOC[◇]
Cementless Total Knee System



FASTPAK[◇]
Single-Use Instrumentation



VISIONAIRE[◇]
Adaptive Guides

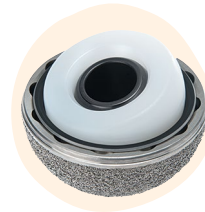
Total Hip Arthroplasty (THA)



POLAR3[◇]
Total Hip Solution
with OXINIUM[◇] Technology

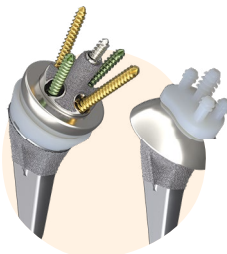


R3[◇]
Acetabular System



OR30[◇]
Dual Mobility with
OXINIUM[◇] DH Liner
Technology

Total Shoulder Arthroplasty (TSA)



AETOS[◇]
Shoulder System



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Sports Medicine

Smith+Nephew's Sports Medicine portfolio includes advanced technology, instruments and implants that enable surgeons to perform minimally invasive surgery, including the repair of soft tissue injuries and degenerative conditions of the shoulder, knee, hip and small joint.



INTELLIO^o Connected Tower Solution

Focus. Control. Access.

- LENS 4K Visualization is a true end-to-end 4K system
- The LENS Connected Tower App can manage patient work lists, capture images and videos, and control COBLATION^o Technology, resection and fluid management settings wirelessly
- Featuring wireless connectivity to support your preferred surgical equipment placement, whether in a tower or pendant configuration
- Real-time data on adjustable display
- Manage patient work list with PACS integration
- MY.INTELLIO^o cloud-based portal expands the functionality of the LENS Connected Tower App for secure, HIPAA-compliant storage



Scan or click the QR to learn more

Arthroscopic Enabling Technologies (AET)



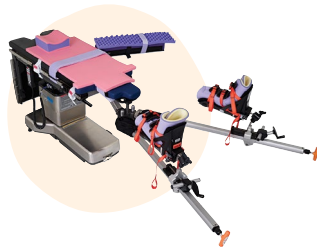
ACUFEX[◇] ACCESS
Positioning System



SPIDER2[◇]
Limb Positioner



T-MAX
Beach Chair Positioner



HIP POSITIONING SYSTEM
Supine and Lateral Hip Positioning Portfolio



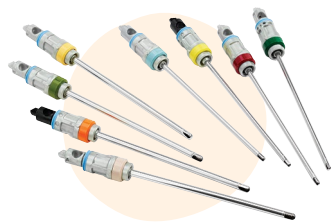
DOUBLEFLO[◇]
Inflow/Outflow Pump
Distributed by **SmithNephew**



DYONICS POWER II
Control System

THE PINK HIP KIT[®]
The Postless Hip Positioning Solution

Distributed by **SmithNephew**



DYONICS[◇] PLATINUM
Blades

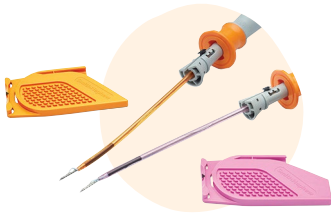


FLOW 50[◇]
COBLATION[◇] Wand



FLOW 90[◇]
COBLATION[◇] Wand

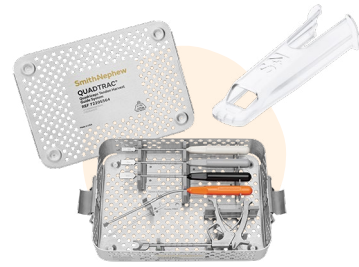
Joint Repair



FAST-FIX[◇] FLEX
Meniscal Repair System



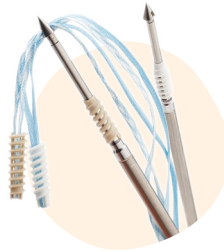
NOVOSTITCH[◇] PRO
Meniscal Repair System



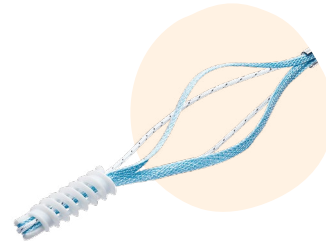
QUADTRAC[◇]
Quadriceps Tendon
Harvest Guide System



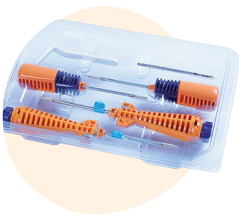
REGENETEN[◇]
Bioinductive Implant



**HEALICOIL[◇]
KNOTLESS**
Suture Anchor



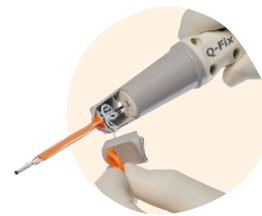
**HEALICOIL[◇]
REGENESORB[◇]**
Suture Anchor



ULTRABRIDGE[◇]
Kit



ULTRABRACE[◇]
Kit



Q-FIX[◇] with Needles
All-Suture Anchor

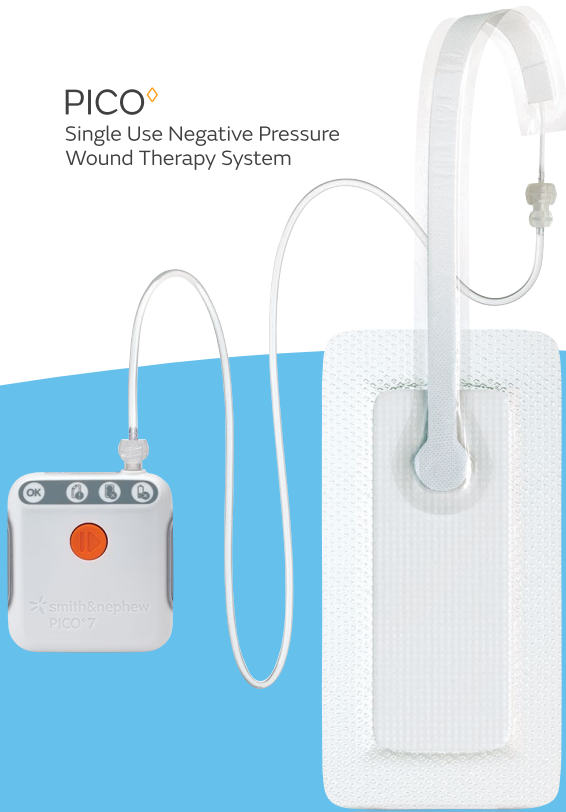


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Advanced Wound Management

Smith+Nephew's Advanced Wound Management portfolio offers comprehensive solutions to meet broad and complex clinical needs and helps healthcare professionals reduce the human and economic consequences of wounds. These include products for the treatment of acute and chronic wounds.

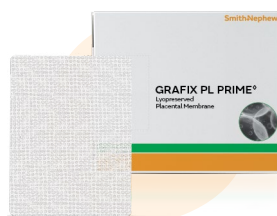
PICO 
Single Use Negative Pressure
Wound Therapy System



ALLEVYN 
Wound Dressings



ACTICOAT 
Antimicrobial Barrier Dressings



GRAFIX 
Placental Membrane Products



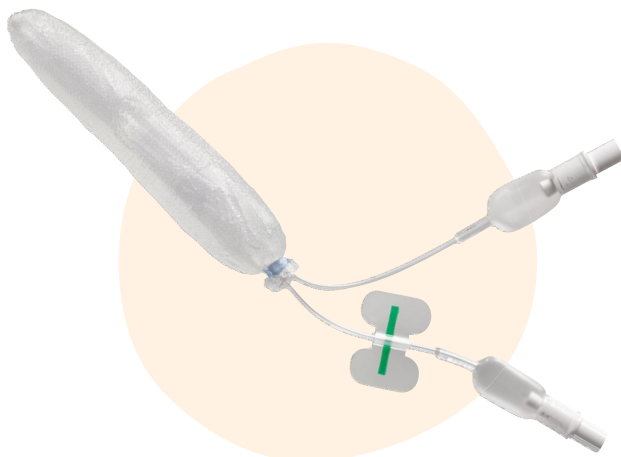
STRAVIX 
Umbilical Tissue Products



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QR to learn more

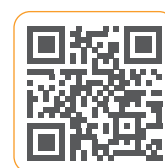
Ear, Nose And Throat

Smith+Nephew's Ear, Nose and Throat (ENT) portfolio consists of products for epistaxis, laryngeal and soft palate reduction, septoplasty, turbinate reduction, sinus surgery and tonsil and adenoid removal.



Nose

RAPID RHINO [◇]
With CMC Technology



Scan or click the
QR to learn more



Throat

COBLATION [◇]
Technology



Scan or click the
QR to learn more

Customized resources, solutions and financial programs to fit the individual needs of the ASC

Whether you are at the very inception of the ASC journey or in an existing surgery center, Smith+Nephew can help deliver a complete ASC solution supporting space design and execution, advising on scheduling workflow and suggesting operational efficiencies to help maximize the value of your investment.

Strategic Partners

Plan, Design and Build

Baxter Hillrom for booms, lights, beds, OR integration, anesthesia and office furniture

SIEMENS Healthineers for innovative, diagnostic and digital health solutions

Optimize The ASC

deSoutter Medical for advanced surgical powered solutions

AVANOS leaders in non-opioid pain management

Activ Surgical offers multimodal Advanced Visualization

Practice Management

Nimble end-to-end practice management solutions

AMBRA Health EMR integration



Transforming the way we educate the ASC with programs tailored to surgeons, staff and administrators

Total Joint Arthroplasty is rapidly moving towards shorter hospitalizations and migration to the ASC¹⁰ which has many surgeons interested in learning from those who have established a successful outpatient surgery center or ASC. Our customized training programs will focus on building a consistent and repeatable outpatient surgery experience for the total joint practice in the following areas.

Outpatient Team Training (OTT)

The OTT program provides a comprehensive and immersive curriculum on building a consistent and repeatable outpatient surgery experience for your patients. Each OTT site visit provides the opportunity to customize the agenda based on the learning needs of the visitors.

- Peer-to-peer training for surgeons, anesthesiologists, administrators, PAs and facility staff
- Utilization of emerging technology and patient algorithms to help increase throughput to help maximize operating room efficiency
- Hands-on navigator training to help optimize patient selection, communication and data collection
- Training on pain management protocols, patient flow, clinical efficiencies and post-acute care
- Outpatient total joints protocols, pre-op prepping, intra-op/anesthesia protocols and sterilization

**Proliance Center for
Outpatient Spine
and Joint Surgery**
Seattle, Washington

**North Valley
Surgery Center**
Scottsdale, Arizona

**Northwest Florida
Surgery Center**
Panama City, Florida



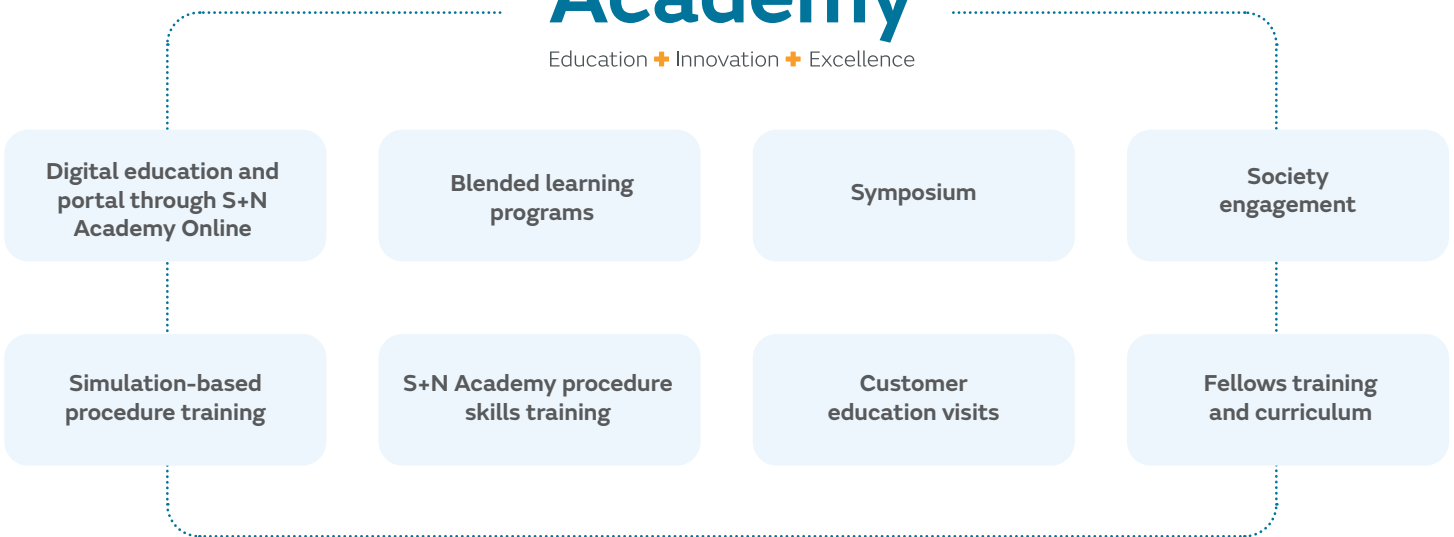
Scan or click to schedule an Outpatient Team Training at one of our sites. Complete the request form for information.

Smith+Nephew Academy

The destination for unlimited education. From procedural skills training opportunities to digital education, our robust medical education programs focus on improving patient outcomes that support personalized learning.

Smith+Nephew Academy

Education + Innovation + Excellence



Scan or click to learn more about your destination for education unlimited.

Inventory Management and Tray Reduction

Inventory management and tray reduction is a key piece to operating room efficiency and increased production.

- Operating room space optimization
- Central processing and sterilization workflows for faster turnaround
- Inventory management and storage

One dedicated team, one source of contact for all the ASC needs

Every ASC has unique needs. That's why we have a team of dedicated Area Business Directors (ABDs) that focus exclusively on helping build a center with surgical solutions for each ASC.

ABDs serve as the point of contact to support the account with planning, sourcing, and equipping the ASC with the technologies that best fits their needs.





Tailored practice solutions

Whether you are building a new ASC, expanding, or implementing new technology, our dedicated team of Area Business Directors will help you find the right financial solutions. At Smith+Nephew, we offer a wide range of flexible and tailored financial options for your investment.

Our practice solutions include:



Capital Leasing Program

Designed to empower you with the resources you need to thrive and expand your ASC. With this program, you can access high-value assets without the need of upfront investments.



Deferred Payment Program

Designed to provide the ASC with the flexibility and convenience needed when making a purchase for your facility.



Cash Flow Optimizing Agreements

Designed to optimize your business's cash flow and enhance financial stability. With our tailored, expert approach, we help ASCs streamline financial operations.



Bundled Finance Options

Simplify your financing needs. With our bundled pricing approach, we offer a range of financial product bundles, providing you with convenience, flexibility and savings.



Rental Programs

Our rental solutions offer a cost-effective and hassle-free way to meet your temporary or long-term needs.

For more information, contact your Smith+Nephew sales representative and discover how our practice solutions can transform your business and drive your success.



Smith+Nephew

ASC PARTNERSHIPS Program

At Smith+Nephew, we go beyond product to deliver a comprehensive offering for ambulatory surgery centers. We are dedicated to helping ASCs perform at maximum efficiency by helping drive:

Outcomes and
Satisfaction



Savings and
Efficiencies



Growth and
Development

The Power of Partnership with **Smith+Nephew**

Products may not be available in all markets because product availability is subject to the regulatory and/or medical practices in individual markets. Please contact your Smith+Nephew representative or distributor if you have questions about the availability of Smith+Nephew products in your area. For detailed product information, including indications for use, contraindications, precautions and warnings, please consult the product's applicable Instructions for Use (IFU) prior to use.

Learn more at [smith-nephew.com](https://www.smith-nephew.com)

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